

Pricing support for these Christmas offers is discounted against invoice price. All offers below are available to both new and existing customers.



Drouhin
Bourgogne
Chardonnay, 2019



Drouhin
Bourgogne
Pinot Noir, 2018



Della Vite
Prosecco
Superiore DOCG
***NEW TO MARKET**
V Ve



Ruggeri
Quartese
Valdobbiadene
Prosecco Superiore
DOCG
V Ve



Ruggeri
Prosecco Rosé
***NEW TO MARKET**
LANDING LATE
NOVEMBER TBD



Hattingley
Classic Reserve
Deal
£1.50 (75cl)
off per bottle
£3.00 (150cl)
off per bottle



Alfred Gratien
Brut Classique
Deal £1.50 off per
bottle



Starward
Two-Fold Whisky
Deal £2.50 off per
bottle
V



Cotswolds
Single Malt Whisky
Deal Buy 2 bottles of
Cotswolds Single Malt,
get 1 case of Sekforde
Whisky mixer free
Deal price: £76.70



Cotswolds
Dry Gin
Deal £1.00 off per
bottle
V Ve



Manly Spirits
Lilly Pilly Pink Gin
Deal: £2.00 off per
bottle
V Ve



Rooster Rojo
Añejo Tequila
Deal £1.00 off per
bottle
V Ve



Rooster Rojo
Blanco Tequila
Deal £1.00 off per
bottle
V Ve



Rémy Martin
1738 Accord Royal
Deal £5.00 off per
bottle
V



Duppy Share
Caribbean Rum
Deal £2.50 off per
bottle
V Ve



Hepple Spirits
Douglas Fir
Deal: £2.00 off per
bottle
V Ve



OTO
CBD booster
***NEW TO MARKET**
V Ve



Sekforde
Sekforde Mixers
Deal Buy 2 bottles of
Cotswolds Single Malt,
get 1 case of Sekforde
Whisky mixer free
Deal price: £76.70



**Copenhagen
Sparkling Tea
Company**
Blue
V Ve O



**Copenhagen
Sparkling Tea
Company**
Vinter
V Ve O

Your Liquid Passport to Christmas 2020



Dear Customers,

What a year it's been so far.

We can't tell if it has flown by in a blur or been a never-ending haze – and perhaps a haze we would all prefer to forget. Either way, there aren't many who would say that 2020 has gone according to plan.

As an industry we have been submerged by the Covid tsunami. It has permeated every aspect of our personal lives and seeped into the cracks of every element of our livelihoods. The joy of our industry has traditionally been freedom: the freedom to explore, to socialise and to share. Without the freedom for society to assess its own appetite for risk, there was a terrifying moment when our very raison d'être was called into question. Speaking to our friends and trusted contacts in the trade, we know we are not alone in craving this freedom, and have struggled with the imposition of draconian one-size-fits-all measures handed down from on high.

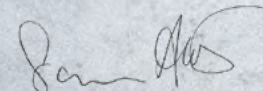
Notwithstanding these challenges, the hospitality industry has evolved and adapted, and in certain circumstances flourished. Although social distancing measures and hygiene precautions have made trading conditions extremely difficult, it has been gratifying to watch the trade persevering and successfully winning hearts and minds anew.

It is clear that consumers are being slow to return to normal habits when it comes to our sector. If people go out, they are going out less. We are all having to work harder to attract custom. That means our offer needs to be first class, with interesting, engaging products and a bit of theatre. Above all, consumers are after a quality experience to justify leaving the safety of home. One of the ways to do this is to provide an outstanding selection of products to imbibe. We're proud to say that here, we've got you covered.

From awesome new releases like Della Vite Prosecco by the Delevingne sisters and CBD boosters, to stalwart favourites like Gratien Champagne and Copenhagen Sparkling Tea, we have sensational products to enliven your list, whether your preferred mode of celebrating is hedonistic or mindful.

We'd like to thank you - our valued customers - for your continued support in what has been an epic year. Cheers to you, to your entrepreneurial spirit and future success. Long may we all flourish.

Sam Thackeray & Ants Rixon
Managing Directors



How to add our Christmas wish list drinks to your menu

All the trimmings

Much of Christmas joy is in returning to the good-old traditional dishes, that transport us down memory lane to Christmases Past. Put your stamp on the Christmas Present with thoughtful pairings to enhance the occasion and experience.

Welcome DRINK

Ruggeri Quartese Prosecco (V Ve)
French 75
Gratien Brut Champagne & Cotswolds Dry Gin

Starter

Salmon and crab tartare with blini and
horseradish crème fraîche
2019 Drouhin Bourgogne Chardonnay

Main

Traditional Christmas turkey with
clementine and bay leaf butter
2019 Drouhin Bourgogne Chardonnay Magnum
- or -
Confit duck legs with prune and juniper stuffing
2018 Drouhin Bourgogne Pinot Noir

Dessert

Amaretto & cantuccini brioche and butter pudding with
black cherry coulis
Godfather highball (Starward Two-Fold whisky & Sekforde (V))
- or -
Cheddar, Comté, Pecorino with walnut & honey crackers
Remy Martin 1738 (V)

Amaretto & cantuccini brioche and butter pudding
black cherry coulis
Godfather highball (Starward Two-Fold whisky & Sekforde (V))
- or -
Cheddar, Comté, Pecorino with walnut & honey crackers
Remy Martin 1738 (V)

How our Christmas wish list drinks make a mindful menu

Mindful and Triumphant

Christmas doesn't have to mean that consumers give up on dietary routines or resolutions. Neither does it mean they should accept a compromise on quality or innovation in your drinks offering.



How we can support you during this COVID Christmas

Since March this year, COVID has been wreaking havoc on the UK's hospitality industry. And since the UK government announced its new three tier system in October, it increasingly looks as though the COVID-Grinch will be rearing his ugly head over Christmas.

We still have no way of knowing how current restrictions will develop by Christmas. This makes it incredibly difficult for our sector to prepare or plan ahead. The lack of certainty as to whether we will be facing lockdowns, further sanitation requirements, curfews, restrictions on singled out channels or confusing rules about socialising indoors versus outdoors presents a huge challenge for all of us.

None of this is intended to scare you or be a downer. It's true that we're going to have to work harder and be more creative to inspire confidence in consumers to win their custom this Christmas. We see this as an opportunity to improve, and Enotria&Coe will rise to the challenge to support you.

It's clear that we won't be able to get away with offering the same as we have done before. But we thought on our feet during the first lockdown this year to adapt and support our customers. We will continue to innovate with new ways to help you continue to deliver excellent service and Christmas memories to your customers.

Depending on the restrictions you are facing in your part of the country in the run-up to Christmas, speak to your Account Manager about how Enotria&Coe can support you in delivering exhilarating drinks experiences to your guests this Christmas.

“We’re going to have to be more creative this Christmas.”

Enotria&Coe will rise to the challenge to support you.”



Joseph Drouhin

Philippe, Véronique, Laurent and Frédéric are the four siblings who comprise the fourth generation of the Drouhin family to make uncompromising Burgundies.

Their range covers every price point from compelling so-called “entry-level” Burgundies, up to the renowned, single vineyard, Premier Cru Clos des Mouches wines. The Drouhin estate was one of the first in Burgundy to convert to organic farming in 1988, because they were concerned that the vigorous growth and lush foliage prompted by chemical fertilisers that were so fashionable at the time, was unnatural and counter-intuitive to enhancing fruit quality and concentration of flavour.



Fresh, almond, grape

Bourgogne Chardonnay

| code | vintage | abv | Price |
|------|---------|-----|--------|
| H719 | 2019 | 13% | £13.49 |



Raspberry, redcurrant, wild strawberry

Bourgogne Pinot Noir

| code | vintage | abv | Price |
|------|---------|-----|--------|
| H753 | 2018 | 13% | £13.61 |



Della Vite

Della Vite was launched in August 2020 by the three Delevingne sisters. It is their first business together and was born from an ambition to bring some of Italy's finer Proseccos to the UK market.

They found kindred spirits in the Biasiotto family, who have been making top-quality Prosecco since 1986. Combining tradition with innovation, Della Vite Prosecco is made from 40-year-old vines and undergoes a longer production process to create a smoother mousse. The solar-powered winery incorporates an on-site lab where indigenous yeasts are cultivated for fermentation.

NEW TO MARKET



Blossom,
chamomile,
herbaceous

Prosecco Superiore DOCG

| code | vintage | abv | Price |
|------|---------|-------|--------|
| J261 | NV | 11.5% | £20.00 |

V Ve



Acacia, Wisteria, Golden Delicious

**Quartese Valdobbiadene
Prosecco Superiore D.O.C.G.**

| code | vintage | abv | Price |
|------|---------|-----|--------|
| 0764 | NV | 11% | £13.80 |

V Ve



Ruggeri

Long before Prosecco became the sparkling wine of choice that finally dethroned Champagne from its historic top spot, the Bisol family was quietly at work making Prosecco for every occasion and palate.

Their humble dedication to quality Prosecco goes a long way to explaining their impressive accolades: they are the only Prosecco producer to be awarded the prestigious I Tre Bicchieri award a grand total of nine times, and also nabbed the two top spots in Robert Parker's comprehensive review of the Conegliano Valdobbiadene D.O.C.G.

NEW TO MARKET



Peaches, apricots, redcurrants

Prosecco Rosé

| code | vintage | abv | Price |
|------|---------|-----|--------|
| J446 | NV | 11% | £12.45 |

*LANDING LATE NOVEMBER TBD

V Ve



HATTINGLEY
VALLEY

Hattingley Valley

A family-owned business in the heart of Hampshire, Hattingley Valley have been winning international acclaim and awards ever since their first vintage in 2013.

Their English wine project began in 2008 and has developed into a custom-built, eco-friendly winery, farming some 24 hectares of vines across two separate sites.

The first winery in the UK to adopt solar power, Hattingley Valley is recognised as a top estate abroad, and looks to be gaining just as much recognition at home.

Deal: £1.50 (75cl) off per bottle / £3.00 (150cl) off per bottle

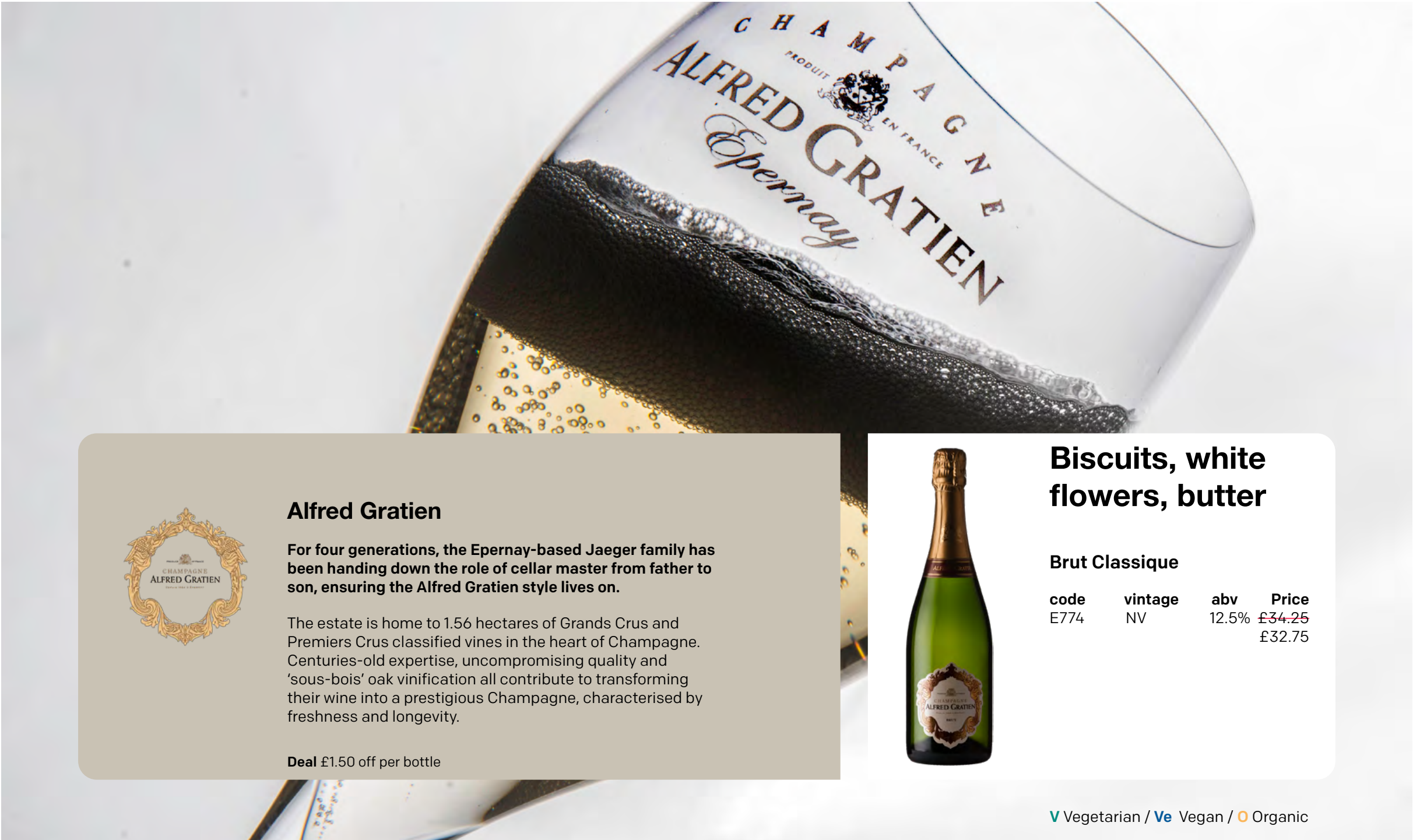



Hedgerow flowers,
green apples,
toastiness

Classic Reserve

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| E202 | NV | 12% | £25.94 £24.44 |
| code | vintage | abv | Price |
| E202 | NV | 12% | £55.14 £52.14 |

V Ve






Alfred Gratién

For four generations, the Epernay-based Jaeger family has been handing down the role of cellar master from father to son, ensuring the Alfred Gratién style lives on.

The estate is home to 1.56 hectares of Grands Crus and Premiers Crus classified vines in the heart of Champagne. Centuries-old expertise, uncompromising quality and 'sous-bois' oak vinification all contribute to transforming their wine into a prestigious Champagne, characterised by freshness and longevity.

Deal £1.50 off per bottle

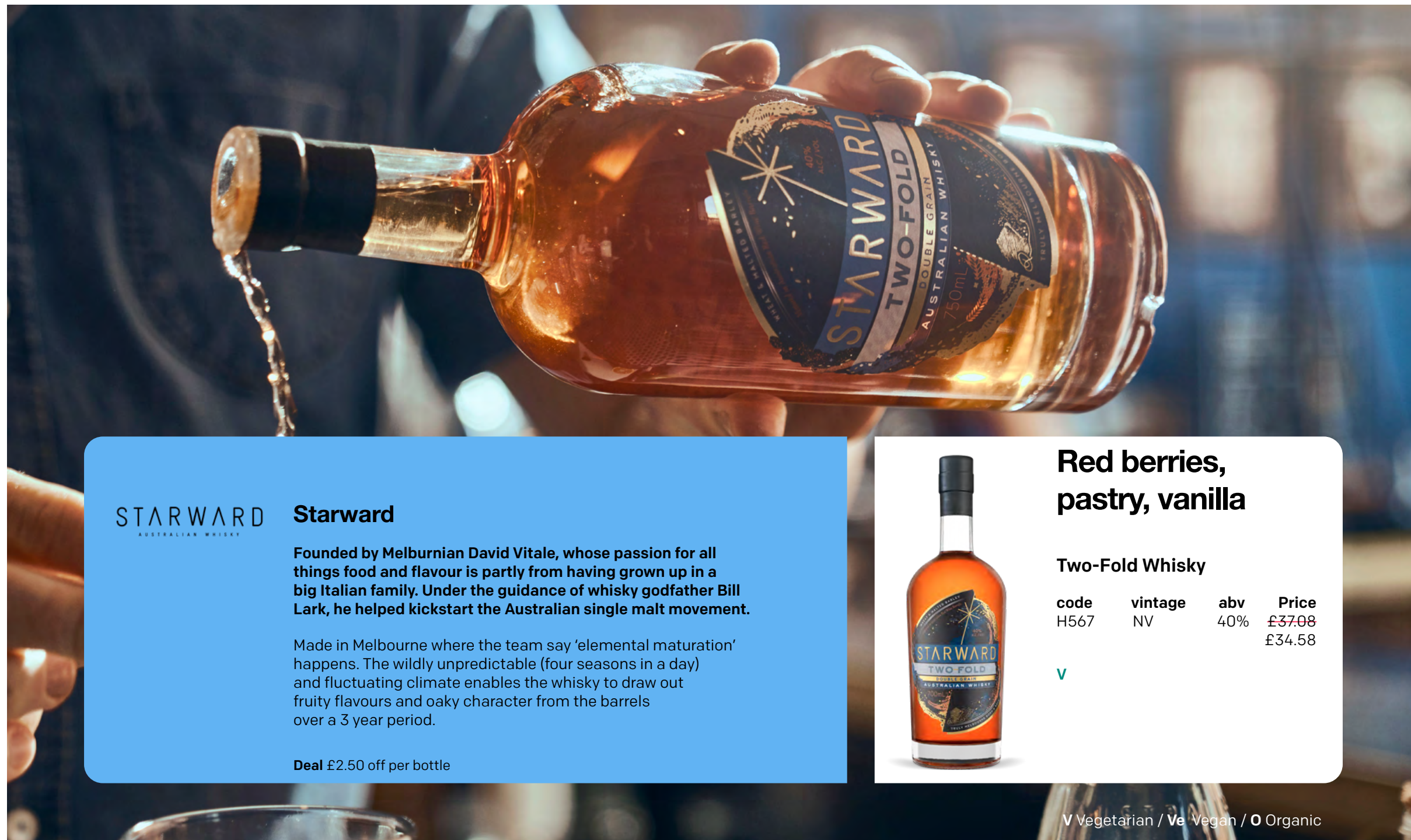


Biscuits, white flowers, butter

Brut Classique

| code | vintage | abv | Price |
|------|---------|-------|-----------------------------|
| E774 | NV | 12.5% | £34.25 £32.75 |

V Vegetarian / Ve Vegan / O Organic



STARWARD
AUSTRALIAN WHISKY

Starward

Founded by Melburnian David Vitale, whose passion for all things food and flavour is partly from having grown up in a big Italian family. Under the guidance of whisky godfather Bill Lark, he helped kickstart the Australian single malt movement.

Made in Melbourne where the team say 'elemental maturation' happens. The wildly unpredictable (four seasons in a day) and fluctuating climate enables the whisky to draw out fruity flavours and oaky character from the barrels over a 3 year period.

Deal £2.50 off per bottle

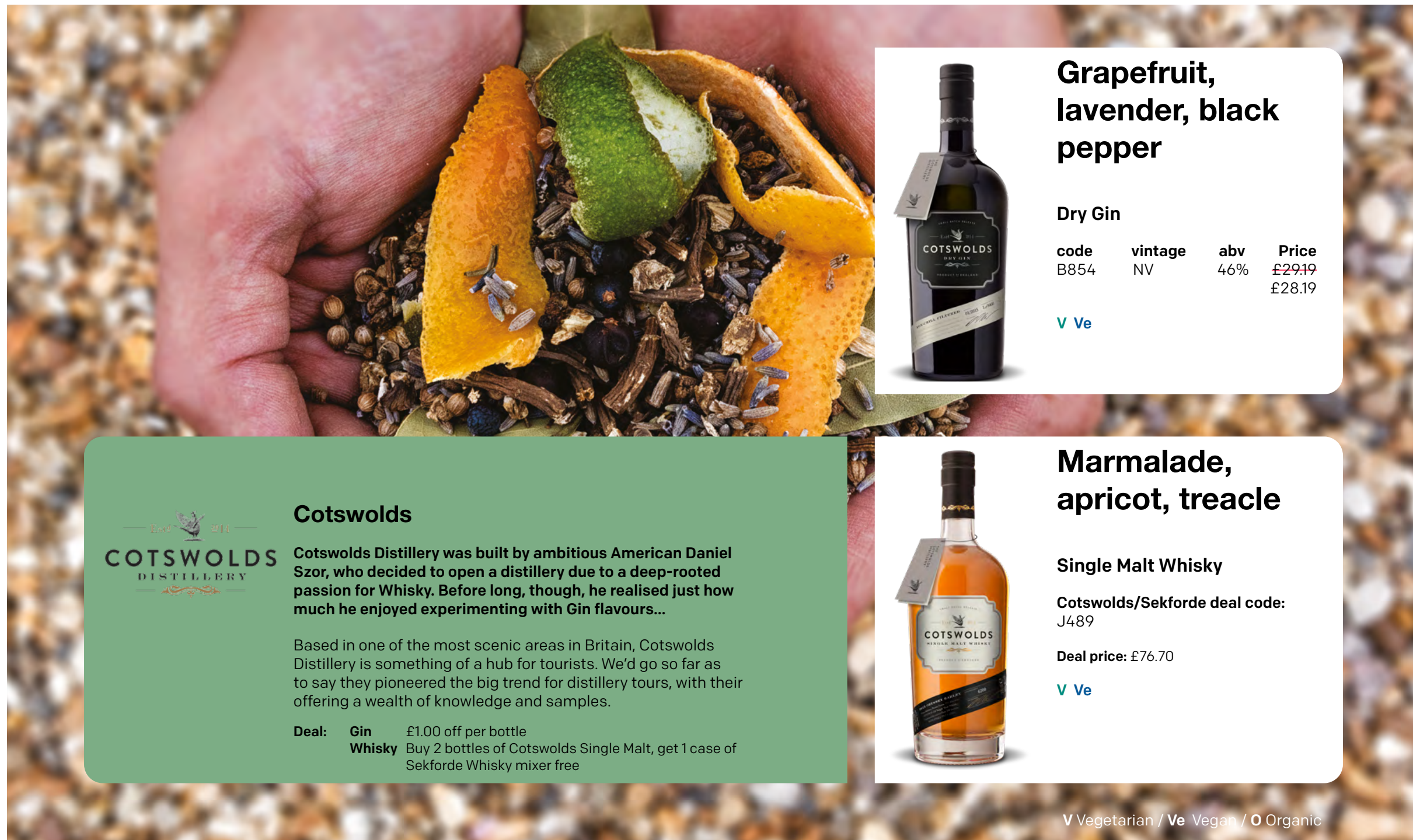


Red berries, pastry, vanilla

Two-Fold Whisky

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| H567 | NV | 40% | £37.08 £34.58 |

V



Cotswolds

Cotswolds Distillery was built by ambitious American Daniel Szor, who decided to open a distillery due to a deep-rooted passion for Whisky. Before long, though, he realised just how much he enjoyed experimenting with Gin flavours...

Based in one of the most scenic areas in Britain, Cotswolds Distillery is something of a hub for tourists. We'd go so far as to say they pioneered the big trend for distillery tours, with their offering a wealth of knowledge and samples.

Deal: **Gin** £1.00 off per bottle
Whisky Buy 2 bottles of Cotswolds Single Malt, get 1 case of Sekforde Whisky mixer free



Grapefruit, lavender, black pepper

Dry Gin

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| B854 | NV | 46% | £29.19 £28.19 |

V Ve



Marmalade, apricot, treacle

Single Malt Whisky

Cotswolds/Sekforde deal code: J489

Deal price: £76.70

V Ve



Rooster Rojo

Rooster Rojo Tequila was created by master distiller Arturo Fuentes Cortes, who named the tequila after the rooster – a well-known symbol of Mexico.

It is part of Amber Beverage Group. Rooster Rojo Tequila is produced at "Fabrica de Tequilas Finos" distillery, located in the city of Tequila, Jalisco state of Mexico. The distillery began operating in 2000 in a beautiful old colonial building dating back to 1923.

Deal for both: £1.00 off per bottle



**Sweet, subtle,
peppery**

Blanco Tequila

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| F973 | NV | 38% | £22.15 £21.15 |

V Ve

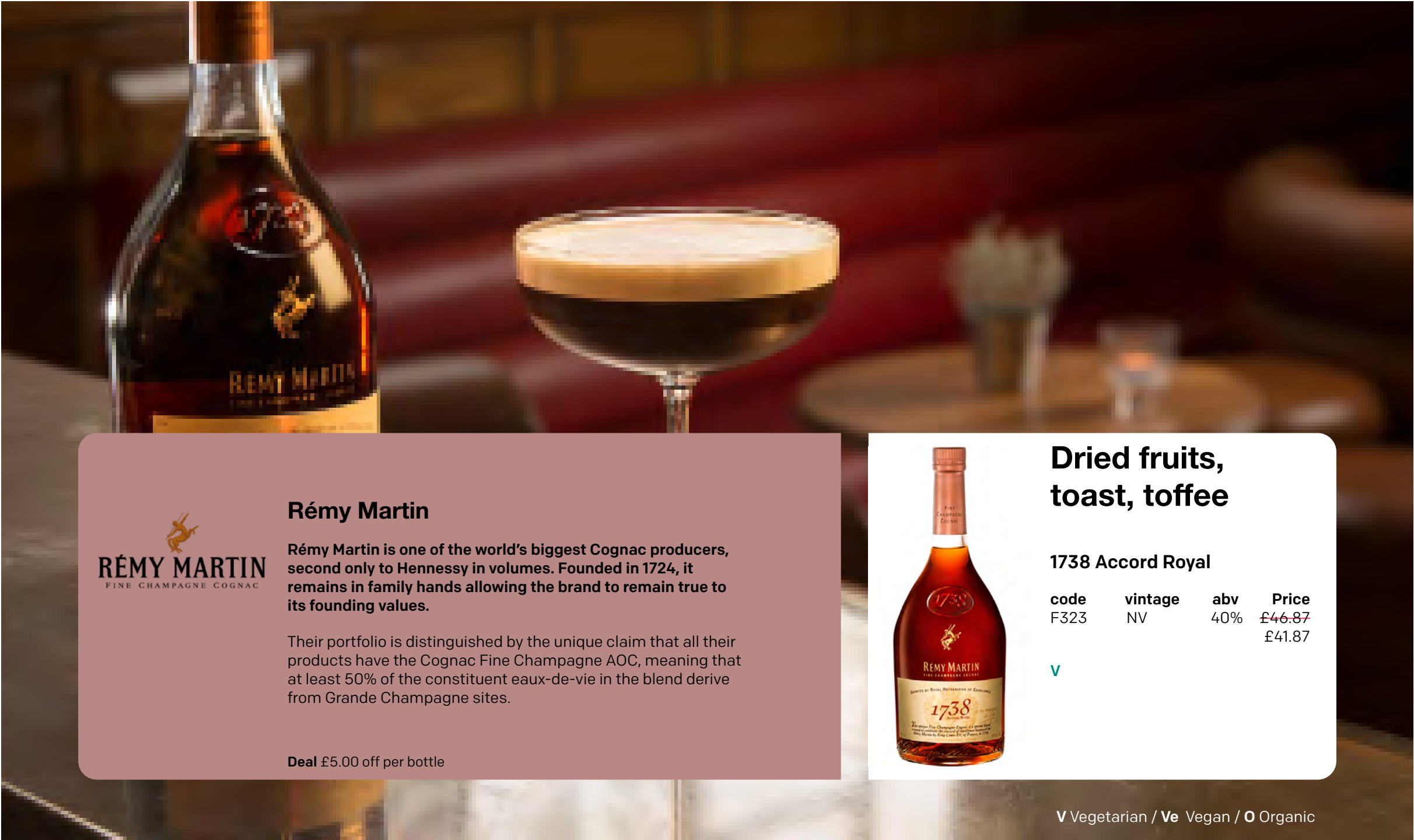


**Caramel, oak,
roast**

Añejo Tequila

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| F835 | NV | 38% | £26.47 £25.47 |

V Ve



Rémy Martin

Rémy Martin is one of the world’s biggest Cognac producers, second only to Hennessy in volumes. Founded in 1724, it remains in family hands allowing the brand to remain true to its founding values.

Their portfolio is distinguished by the unique claim that all their products have the Cognac Fine Champagne AOC, meaning that at least 50% of the constituent eaux-de-vie in the blend derive from Grande Champagne sites.

Deal £5.00 off per bottle

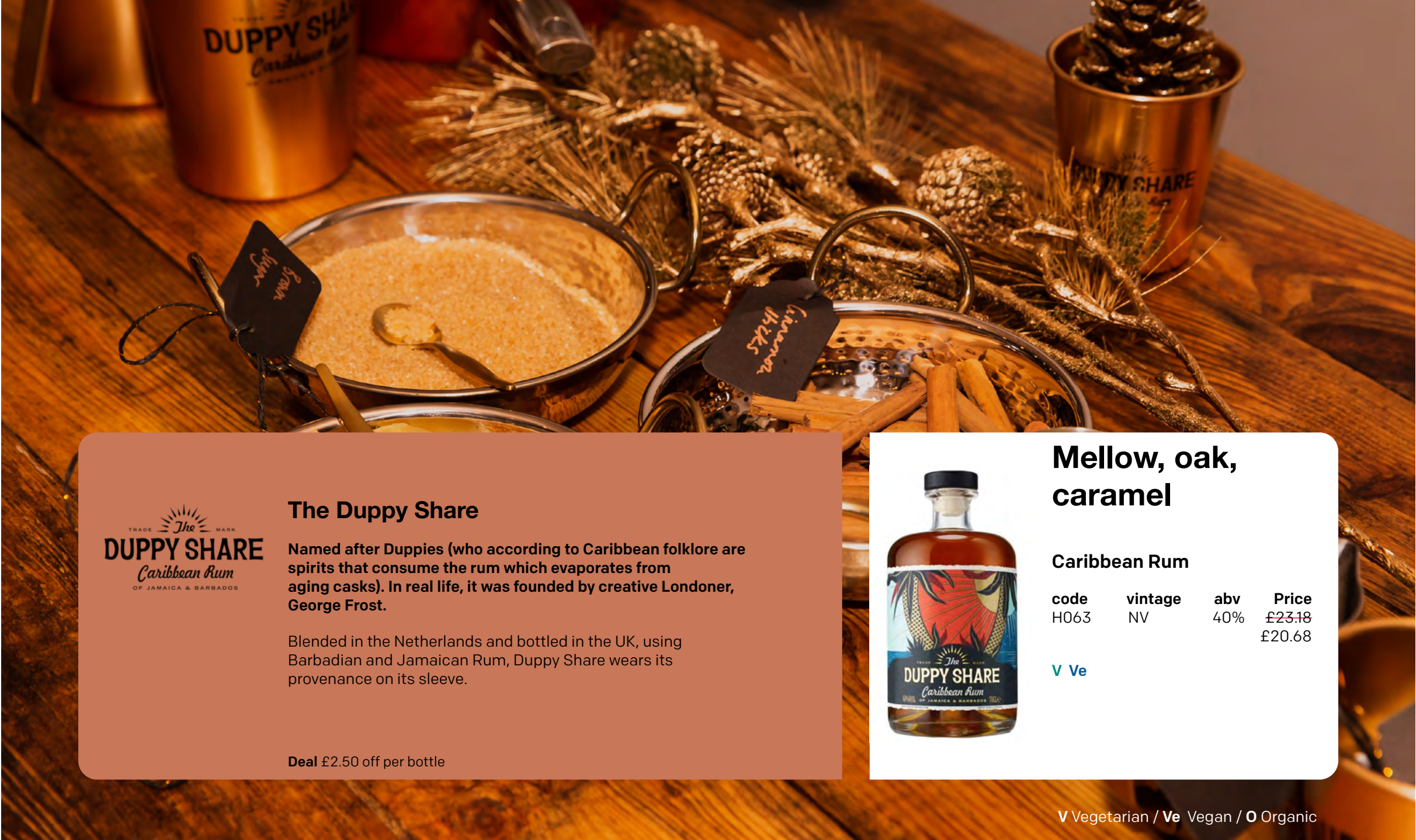


Dried fruits, toast, toffee

1738 Accord Royal

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| F323 | NV | 40% | £46.87 £41.87 |

V



The Duppy Share

Named after Duppies (who according to Caribbean folklore are spirits that consume the rum which evaporates from aging casks). In real life, it was founded by creative Londoner, George Frost.

Blended in the Netherlands and bottled in the UK, using Barbadian and Jamaican Rum, Duppy Share wears its provenance on its sleeve.

Deal £2.50 off per bottle



Mellow, oak, caramel

Caribbean Rum

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| H063 | NV | 40% | £23.18 £20.68 |

V Ve



Manly Spirits

Manly Spirits was co-founded by David Whittaker and Vanessa Wilton, who began their venture into distilling during a boozy weekend in Tasmania.

The duo had spotted a distillery for sale, and while it wasn't quite in their budget, a seed was planted. Based a stone's throw away from Manly Beach, one of the most renowned beaches for surfing Australia, the Manly Spirits Co. has spent the last couple of years perfecting its spirits range - bringing all that local character into everything they do.

Deal £2.00 off per bottle



Raspberries, hibiscus, citrus

Lilly Pilly

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| H763 | NV | 40% | £30.90 £28.90 |

V Ve



Hepple Spirits

Hepple Gin was founded by Hepple Estate owner Walter Riddel and Valentine Warner, with help from a distilling/flavour team made up of Cairbry Hill, Nick Strangeway and Chris Garden, a veritable Cluedo of names. When it comes to celebrating provenance, not all heroes wear capes.

The gin is a reflection of the land, (literally, as they even take juniper from there) and each drop resonates with the sensations of the Northumberland countryside.

Deal: £2.00 off per bottle



Herbal,
pine, zest

Douglas Fir Flavoured Vodka

| code | vintage | abv | Price |
|------|---------|-----|-----------------------------|
| G514 | NV | 41% | £29.74 £27.74 |

V Ve



Sekforde

Sekforde was started by Talula White, as a result of her frustration with mixers that overpowered the drink and the lack of alternatives there were that truly complimented or even accentuated her favourite spirits instead.

Sekforde is named after Sekforde St in Farringdon where Talula lived when she started the company. It's made in the UK, with ingredients sourced from all over the world.

Sekforde is produced using natural botanical extracts with citric acid blended in carbonated spring water and hot-pasteurised. There are no added preservatives, sweeteners, fructose or quinine. Gluten-free.

* Price for 24 x 20cl bottles



Orange, rosemary, gentian

Whisky Mixer

Cotswolds/Sekforde deal code: J489
Deal price: £76.70

| code | vintage | abv | Price |
|------|---------|-----|---------|
| E930 | NV | 0% | £19.20* |

V Ve



Prickly pear, fig, cardamom

Tequila or Mezcal Mixer

| code | vintage | abv | Price |
|------|---------|-----|---------|
| G836 | NV | 0% | £19.20* |

V Ve



Lime, mint, cacao

Rum Mixer

| code | vintage | abv | Price |
|------|---------|-----|---------|
| E932 | NV | 0% | £19.20* |

V Ve

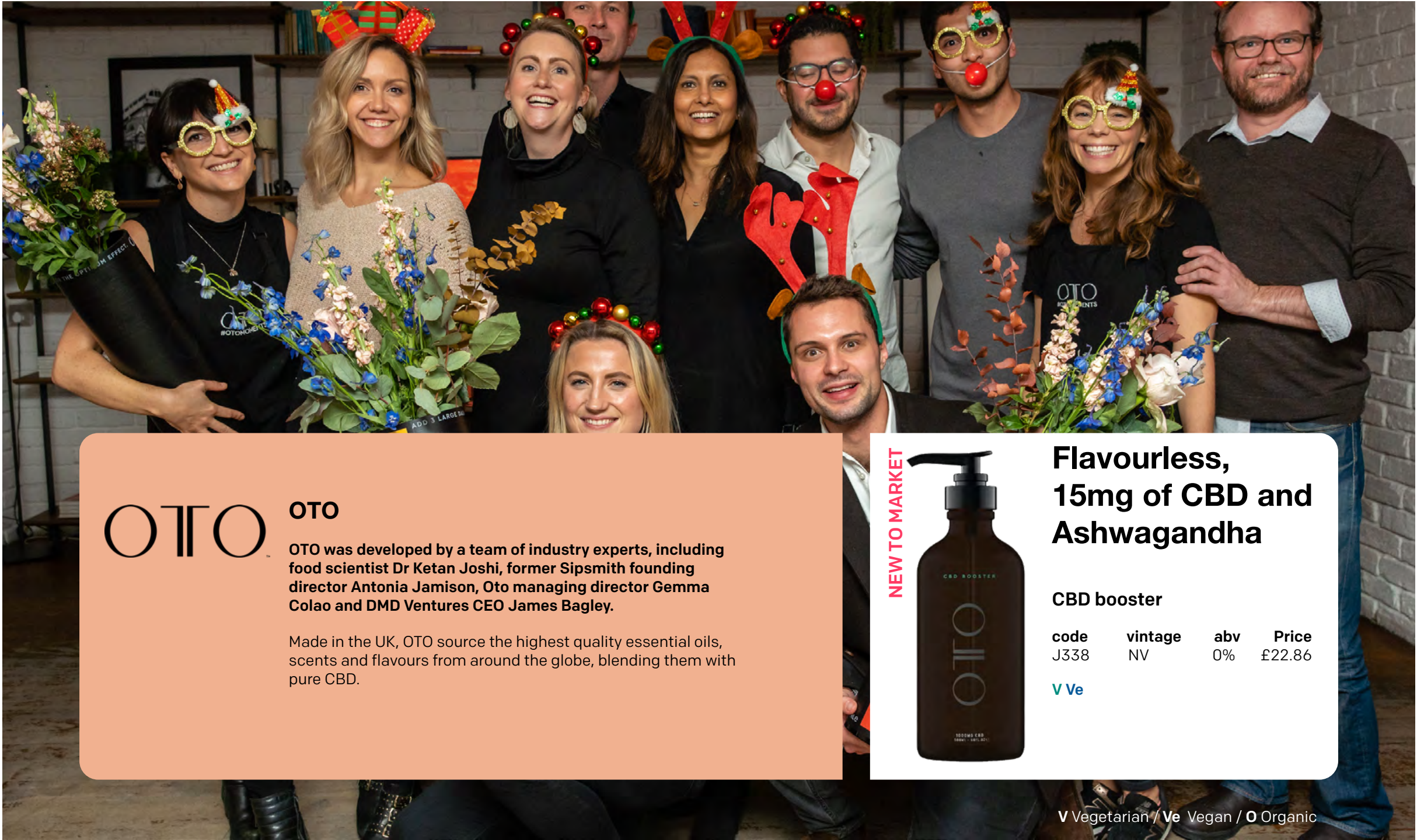


Raspberry, rose, sage

Gin or Vodka Mixer

| code | vintage | abv | Price |
|------|---------|-----|---------|
| E931 | NV | 0% | £19.20* |

V Ve



OTO

OTO

OTO was developed by a team of industry experts, including food scientist Dr Ketan Joshi, former Sipsmith founding director Antonia Jamison, Oto managing director Gemma Colao and DMD Ventures CEO James Bagley.

Made in the UK, OTO source the highest quality essential oils, scents and flavours from around the globe, blending them with pure CBD.

NEW TO MARKET



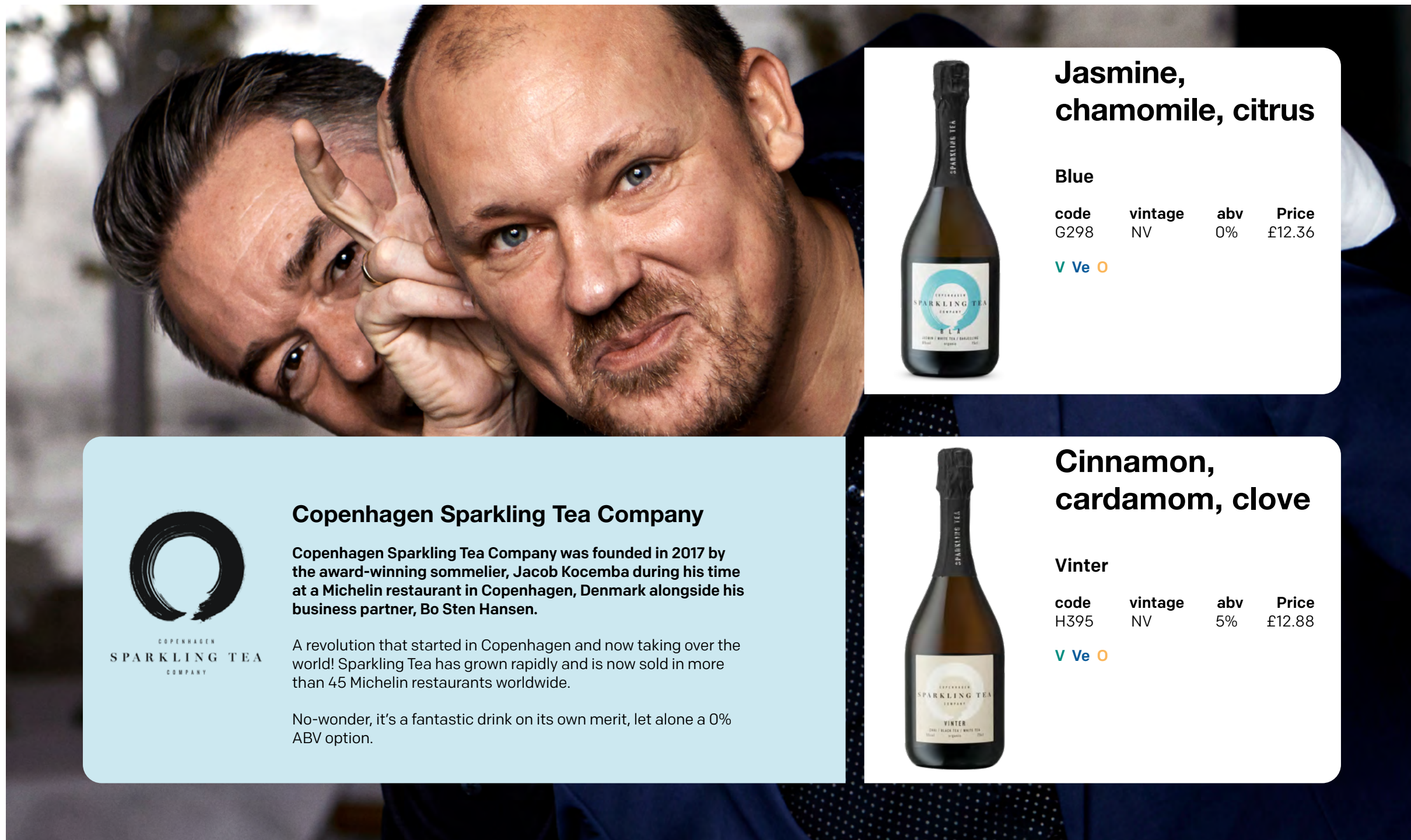
Flavourless,
15mg of CBD and
Ashwagandha

CBD booster

| code | vintage | abv | Price |
|------|---------|-----|--------|
| J338 | NV | 0% | £22.86 |

V Ve

V Vegetarian / Ve Vegan / O Organic



Jasmine, chamomile, citrus

Blue

| code | vintage | abv | Price |
|------|---------|-----|--------|
| G298 | NV | 0% | £12.36 |

V Ve O



Cinnamon, cardamom, clove

Vinter

| code | vintage | abv | Price |
|------|---------|-----|--------|
| H395 | NV | 5% | £12.88 |

V Ve O



COPENHAGEN
SPARKLING TEA
COMPANY

Copenhagen Sparkling Tea Company

Copenhagen Sparkling Tea Company was founded in 2017 by the award-winning sommelier, Jacob Kocemba during his time at a Michelin restaurant in Copenhagen, Denmark alongside his business partner, Bo Sten Hansen.

A revolution that started in Copenhagen and now taking over the world! Sparkling Tea has grown rapidly and is now sold in more than 45 Michelin restaurants worldwide.

No-wonder, it's a fantastic drink on its own merit, let alone a 0% ABV option.

Terms & Conditions:

EXISTING CUSTOMERS

Please note the advertised Christmas promotional pricing support has already been applied to all customers' existing pricing. Existing customers will automatically benefit from this pricing support on top of any pre-agreed pricing.

NEW CUSTOMERS

If you wish to purchase these products for the first time, please contact your E&C Account Manager to activate the promotional pricing.

LIMITED AVAILABILITY:

Christmas 2020 pricing support is available on orders placed between 2nd November and 31st December 2020 inclusive.

RETURNS POLICY:

These promotions are not available on a sale or return basis.