

# Enotria&Coe 2019



Christmas Wrapped Up

# Cont

---

<b>5</b>	Introduction
<b>7</b>	12 wines of Christmas
<b>32</b>	Sensational Sparklers
<b>34</b>	Ferrari
<b>36</b>	Jermann
<b>38</b>	Lurton
<b>39</b>	Swinney
<b>40</b>	Leyda
<b>42</b>	Yealands
<b>44</b>	Trapiche
<b>45</b>	Sierra Cantabria
<b>46</b>	The Mini Lowdown on Mezcal
<b>48</b>	Amber Delights
<b>50</b>	Brancaia

# Contents

- 
- 51** Fontanafredda
  - 52** Mar de Frades
  - 53** Ramón Bilbao
  - 54** Planeta
  - 56** Gin
  - 58** Xeco
  - 59** El Esteco
  - 60** Sekforde
  - 62** Ste. Michelle Wine Estate
  - 64** Bertani
  - 65** Chaffey Bros
  - 66** Low and No is Go!
  - 68** OTO



## All I want for Christmas...

Winter is very much upon us and, like you, we're gearing up for a busy trading period. We're delighted to share with you some of the heroes from our portfolio that are bound to get you into the spirit of Christmas. This is an impressive collection, curated for your customers' imbibing pleasure, with some fantastic new products alongside the festive stalwarts.

We've got you covered, with a world-class range of seasonal sparklers, a stellar selection to build your ultimate G&T list, and the who's who from our wine portfolio, including Planeta, El Esteco and Jermann, to name but a few.

If you want to stay ahead of the pack, we've also included a lowdown on all things agave, as well as our brand new CBD bitters producer, OTO, who is set to take the UK by storm, and an ode to the low and no movement, including a quick how-to if you're just getting to grips with this burgeoning trend.

The coming of Christmas also means the full stop to end another year and, as we take time to reflect on an interesting 2019, we'd like to thank you – our valued customers – for your continued support. Cheers to you, and here's to a fun-filled festive season brimming with family, food and fizz!

**Ants Rixon**  
Managing Director





SAN SISTO

**MASSACCIO**

*Verdicchio dei Castelli di Jesi*  
DENOMINAZIONE DI ORIGINE CONTROLLATA

**CLASSICO  
SUPERIORE**



MONASTERO  
SAN SISTO

## **Massaccio** **Verdicchio** **Classico** **Superiore**

### **Fazi Battaglia**

Fazi Battaglia prides itself on belonging to a brand that inherently conjures up an image of pure Italian identity and culture. Created in 1949 in a small cellar, the winery spent decades investing in improvements in the vineyards and focusing specifically on a single grape varietal, Verdicchio.

These choices were far ahead of their time, and resulted in Fazi Battaglia's ascension to pioneers within the Marche, and the ultimate champions of Verdicchio within Italy.

### **Tasting Note**

Rich and beautifully concentrated Verdicchio. It has an intense golden yellow hue, due to the precious noble rots that pervade Massaccio with ripe fruit, particularly golden delicious apples and pears with notes of honey, fruit and nuts, aniseed and Mediterranean herbs. Round and crisp on the palate, and elegantly balanced.

### **Food match**

A perfect partner for fresh and saline oysters.

---

**Vintage:** 2017

**Code:** G9466117

**Price:** £13.20

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



## About the winemaker

Pierre Trimbach, 12th generation family member and winemaker since 1979, was named one of the world's Top Ten White Winemakers by Decanter Magazine in 2006.

Pierre was also named "Wine Personality of 2016" by Bettane & Desseauve French Wine Guide and they scored Cuvée Frédéric Émile 2008 a rare 20/20. Pierre has also been the president of the "Vendanges Tardives and Sélection de Grains Nobles" (Late Harvest and SGN) committee since 2000.

## Riesling Réserve

### Trimbach

Even after 13 generations, the Trimbachs of 2019 remain true to the philosophy handed down to them by their 19th century ancestor, Frédéric Émile.

This means wines made to a bone-dry template, strong on structure, longevity and fruit, with unparalleled elegance, balance and food-friendly versatility. Trimbach offers a pure reflection of the sun-warmed, limestone-dominated vineyards surrounding Ribeauvillé, the medieval town the family has called home for nearly a century.

### Tasting Note

White flowers, lemon notes and a touch of minerality on the nose. Fresh and vibrant with grapefruit, citrus and white peach notes, this wine has a long finish and exceptional ageing potential.

### Food match

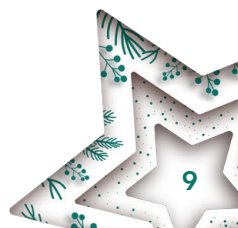
A seamless match for silky smoked salmon starters.

**Vintage:** 2017

**Code:** 63916117

**Price:** £16.92

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**





LOUIS MICHEL & FILS

LOUIS MICHEL & FILS



*Chablis Premier Cru*

**MONTÉE DE TONNERRE**

APPELLATION CHABLIS PREMIER CRU CONTRÔLÉE

VIN - PRODUIT DE FRANCE - 13% ALC./VOL. - 750 ML - WINE - PRODUCT OF FRANCE

## **Chablis 1er Montée de Tonnerre**

### **Louis Michel**

That classic tasting note for benchmark, premium Chablis – precise, linear, with the scent of sea-washed shingle – could have been composed with the wines of Louis Michel in mind. In no other wine is the much-overused tasting note descriptor, minerality, so appropriate. If you're a true Chablis lover, then these are wines for you.

### **Tasting Note**

Aromas of white fruit such as peach on the nose, with a mineral structure. On the palate, the classic slate notes complement this pure, rounded wine.

### **Food match**

Ideal with white fish and samphire.

---

**Vintage:** 2016

**Code:** 50206116

**Price:** £26.90

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



QUINTA DO  
CRASTO



CRASTO  
*Superior*

DOURO D.O.C.

*Matured in oak*

## **Douro Superior White**

### **Quinta do Crasto**

Even among the breathtakingly beautiful and historic terraced vineyards of the Douro Valley, Quinta do Crasto is special. The estate celebrated its 400th birthday in 2015, and a demarcation stone marks its inclusion in the first geographical classification of the region's vineyards in the 18th century. Owned by the Roquette family, Crasto is comprised of 70 hectares of vines that cling precariously to their schistous perch above the river.

### **Tasting Note**

Bright lemon colour with a wonderful intense nose of fresh citrus and tropical fruits alongside delicate orange blossom notes.

On the palate, its elegant beginning leads to impressive volume and texture. The palate offers lemon and mineral notes, surrounded by vibrant acidity. The finish is fresh, balanced and lingering.

### **Food match**

Great with a cheese soufflé starter.

**Vintage:** 2017

**Code:** A9366117

**Price:** £ 14.15

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



KIR-YIANNI

**RAMNISTA**

PROTECTED DESIGNATION OF ORIGIN NAOUSSA

XINOMAVRO

SINGLE VINEYARD  
PRODUCT

## **Ramnista** **Xinomavro**

### **Kir-Yianni**

Kir-Yianni was founded in 1997 by Yiannis Boutaris, one of the leading figures in the Greek wine industry, when he left the Boutari Wine Group, the premium family wine company that his grandfather established in 1879. Today Stelios Boutaris, member of the fifth generation of winemakers, leads Kir-Yianni into the next phase of its history by dynamically exploiting the cornerstones of the Kir-Yianni philosophy: desire for innovation, respect for tradition and true knowledge of the wine, from the grape to the end consumer.

### **Tasting Note**

Aromas of strawberry, cherry and rose petals, combined with olive tapenade, tobacco box, sweet spices and vanilla. Aromatic and beautifully structured, this is a typical expression of a Naoussa Xinomavro that will benefit from decanting to allow it to reveal its full complexity.

### **Food match**

Perfect paired with duck or goose with a blackberry sauce.

---

**Vintage:** 2015

**Code:** G0196115

**Price:** £ 15.62

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



## **Rosso di Montepulciano**

### **Poliziano**

Since its foundation in 1961, Poliziano has swiftly established a reputation as one of Italy's leading producers of Montepulciano. The winery's story taps into the history and culture of this picture-postcard corner of Tuscany. The name Poliziano is a tribute to the 15th century scholar Angelo Ambrogini, tutor to the children of the Medici. His 'nickname,' Poliziano, is a simple reference to his birthplace – Montepulciano was originally Mons Politianus in Latin. And why Asinone? The vineyard gets its name from its shape, said to resemble the back of a mule.

### **Tasting Note**

Jammy, peony and violet nose. Nice freshness and well integrated tannins. Very food friendly!

### **Food match**

A sensational red option - terrific with turkey and all the trimmings.

**Vintage:** 2018

**Code:** 29976118

**Price:** £ 12.54

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



ROCCA RUBIA®

CARIGNANO DEL SULCIS  
DENOMINAZIONE DI ORIGINE CONTROLLATA

*Riserva*



SANTADI

## **Carignano del Sulcis Riserva**

### **Santadi**

Cantina Santadi is a model co-operative, perennially delivering quality and value for money with input from consultant oenologist Giacomo Tachis, the man behind the great reds of L & P Antinori in Tuscany and Sardinia's own Barrua. Their range of Carignano and Vermentino wines are suffused with distinctive character, and a perfectly pitched combination of warmth and freshness.

### **Tasting Note**

Rich, ripe nose, with a delicious creamy character on the palate, and bags of soft ripe blackcurrant fruit. The acidity is all there, balanced against soft, full tannins, great structure and mouthfeel. Succulent, round and complex.

### **Food match**

Complements perfectly a Christmas ham, or those delicious pigs in blankets.

---

**Vintage:** 2016

**Code:** 27716116

**Price:** £ 16.78

**\* £5.00 credit for any  
case (6x75) purchased  
by 31<sup>st</sup> December 2019.**



## About the winemaker

Sergio Ávila is on a mission to make modern wines which are elegant and fresh, not over-oaked or aged and his ambition is to use only agro-homeopathic treatments according to the biodynamic calendar. He believes in managing the health of the vines in a holistic way, and that any problems encountered in the vineyard have a solution in that same vineyard.

For him, nature provides the answer and this approach is totally in tune with increasing consumer demand for products with provenance, and that respect the environment.

## Ribera del Duero Reserva

### Cruz de Alba Reserva

Cruz de Alba is a boutique winery located in the 'Golden Mile' of the Ribera del Duero, which started its own wine production in 2003. A standard-bearer of the expression par excellence of viticulture, Cruz de Alba is also the epitome of passion for oenology, respect for the local environment and balance. Its origins can be found in the Los Hoyales vineyard, a terroir in the heart of the 'Golden Mile'. The special characteristics of this plot are usually associated with fine, elegant wines, perfectly representative of the singular character of the vineyard, which has been consistently evident in wines since production began. Cruz de Alba is made in small quantities using the best Tinto Fino grapes, cultivated using agrohomeopathic treatments according to the biodynamic calendar, and harvested carefully by hand.

### Tasting Note

Originating from the sandiest area in the Finca Los Hoyales vineyard, Cruz de Alba Reserva is an elegant silky and modern Tempranillo. Dark cherry-red colour with a garnet rim. The nose has aromas of black fruit and a hint of spice. Very complex and delicate, crisp with an elegant structure, rounded tannins and a very long finish.

### Food match

A beautiful match with an umami-rich Beef Wellington.

**Vintage:** 2013

**Code:** G7646113

**Price:** £ 17.45

\* **£5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



GEORGES VIGOUROUX

GRAND VIN

GRAND VIN SEIGNEUR



Château  
de Haute-Serre

MALBEC

*Recolté sur les coteaux de Cahors*

G.F.A. GEORGES VIGOUROUX  
Propriétaire-Récoltant à Cieurac - Lot - France

MIS EN BOUTEILLE AU CHATEAU

## Château Haute-Serre Grand Vin

### Georges Vigouroux

The Vigouroux family pride themselves on being the specialists in France when it comes to the production of Malbec wines. Since 1887, four generations of the family have focused on this varietal, maintaining continued techniques, passion and know-how in order to produce some of the finest expressions of French Malbec on the market.

### Tasting Note

A very dark colour, with crimson highlights and a wonderfully complex and powerful bouquet of morello cherry, blackcurrant, and spices. The freshness and fruitiness on the nose carry over beautifully to the palate, and a long, silky finish.

### Food match

Think outside the box for Christmas and pair this with venison and mushrooms, or while you snack on roasted chestnuts!

---

**Vintage:** 2015

**Code:** G6716115

**Price:** £ 18.97

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



STAG'S LEAP WINE CELLARS

HANDS OF TIME

*Napa Valley*  
*Red Wine*

## About the winemaker

Marcus Notaro joined Stag's Leap Wine Cellars in May 2013, but has been making red wines in Washington since 1995. Since 2003, Marcus has been honing a style of Cabernet Sauvignon that unites Old World and New World traditions and innovations, much the way Stag's Leap Wine Cellars has always done. It is his understanding of the Stag's Leap Wine Cellars signature wine style – one of elegance and balance, ripeness and restraint – as well as his ability to express both the terroir of the vineyard and the true varietal character of the grape, that make him ideally suited for continuing the historic winemaking legacy of this iconic winery.

## Hands of Time

### Stag's Leap Wine Cellars

This is one of the undisputed icons of the Napa Valley. Just three years after the winery was founded, in 1973 their Cabernet won the famous Judgement of Paris tasting, beating first and second growth Bordeaux. Since then they have become one of the most compelling and sought-after wine producers in the world. The winery is located in the Stag's Leap District, a small sub-region in the south-eastern Napa Valley known for producing particularly elegant, age-worthy wines.

### Tasting Note

This Napa Valley red blend has aromas and flavours of wild berry and cherry blossom with hints of sage, clove and cocoa powder. On the palate the wine has red cherry and bright fruit flavours, with silky smooth tannins on the finish.

### Food match

If you're having a break from turkey, this is a fabulous match for roast beef and the mandatory side dishes...

**Vintage:** 2015

**Code:** E2210114

**Price:** £ 25.58

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



PEREGRINE

CENTRAL OTAGO



PEREGRINE

PINOT NOIR  
NEW ZEALAND WINE

## About the winemaker

Winemaker at Peregrine since 2010, Nadine Cross brings experience from France, California and Marlborough to the unique climate of Central Otago. Lured into winemaking by the combination of environment, travel, food and wine, it's a job she loves doing every day - in one of the most beautiful wine regions in the world. For Nadine, winemaking is about learning: being observant and quality focused, in order to let the land and environment speak through the wine, while helping lead a top-flight winemaking team.

## Pinot Noir

### Peregrine

Set in the rugged, majestic mountains of Central Otago, Peregrine is committed to enhancing the environment, both with their organically certified estates and winery, and their hands-on involvement in the conservation of New Zealand's native birds, the Saddleback and Mohua.

Since 1998, passionate wine producers and estate owners Lindsay McLachlan and Greg Hay have pursued a philosophy of producing wine that's truly representative of the region, selecting only the very best hand-picked fruit from 11 sites around the Lowburn, Bendigo and Gibbston sub regions. Although best known as a specialist Pinot Noir house, it also produces excellent whites, including Riesling, Pinot Gris, Chardonnay and Sauvignon Blanc.

### Tasting Note

Dark cherry, redcurrant and blackberry flavours, with savoury and spice notes. A supple and silky textured, elegant Pinot Noir. A style that combines purity and elegance with texture, concentration and length.

### Food match

Perfect with rack of lamb and root vegetables, or even a nut roast, but also ideal for the post-prandial cheeseboard.

**Vintage:** 2015

**Code:** B3876115

**Price:** £ 22.59

\* **£5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



Bonterra  
VINTAGE 2011  
YOUNG RED

## About the winemaker

Jeff Cichocki was born in Ohio and raised in southern California. He headed north to pursue a degree in Environmental Studies from Sonoma State University. The lure of the Sonoma vines drew him in, and the rest is history! Jeff joined Bonterra in 2007, via stints at several wineries in Napa and the surrounding areas, and continues as a font of knowledge and source of inspiration for the team.

## Young Red

### Bonterra

Bonterra Organic Vineyards is America's top organic wine brand. Located in Mendocino County, in Northern California, Bonterra is celebrated as a pioneer of organic wines in the United States, their mission being to provide the purest wines of the highest quality, that fully reflect and honour a respectful collaboration with the land. In 2016, Wine Enthusiast magazine named Bonterra the 'American Winery of the Year.'

### Tasting Note

Aromas of blackcurrant, black cherries and a touch of wood smoke with flavours of plums, dark berries, toasty oak and vanilla spice. On the palate, this wine is elegant and restrained with good structure and balance, soft tannins and a long finish.

### Food match

If you're looking for a lighter red match for roast beef, look no further than this delicious wine.

**Vintage:** 2018

**Code:** G6936118

**Price:** £ 12.87

**\* £5.00 credit for any case (6x75) purchased by 31<sup>st</sup> December 2019.**



## Unity Wines Menu Creator

Front Page

11 JUL - 11 DEC

Back Page

Pick a Theme

Use white wine design

Creative



Wine

Wine

Item

1 Sauvignon Blanc, Vancouver 12.95  
Central Valley, Chile  
An elegant, juicy and fresh wine.  
Salem / Pinot / Redford

Price

12.95

Item

2 Merlot, Napa Valley 13.95  
Central Valley, Chile  
A true crowd pleaser with plum, blackberry and notes  
of vanilla. Best of both worlds.

Price

13.95

### Red Wine

Item

3 Cabernet Sauvignon, Napa Valley 14.95  
Central Valley, Chile  
A true crowd pleaser with plum, blackberry and notes  
of vanilla. Best of both worlds.

Price

14.95

Item

4 Pinot Noir, Napa Valley 15.95  
Central Valley, Chile  
A true crowd pleaser with plum, blackberry and notes  
of vanilla. Best of both worlds.

Price

15.95

Preview and Print Menu

Print Menu

[www.menumaker.co](http://www.menumaker.co)

Go on the website



Choose your layout



Click to print



Receive your prints

# MRM

- ▶ An easy to use menu design template system.
- ▶ A simple way to create and update your drinks lists.
- ▶ Wines and spirits are pre-loaded into the database, so just click and go.
- ▶ An exciting tool, that allows a quick turnaround alongside great quality printing.
- ▶ Get in touch with your Account Manager to find out more.



Nothing quite says Christmas like a glass of effervescent fizz. But with so many styles on offer, it's hard to know which to pick.

We take you on a whistle-stop tour of key styles - this is a stellar selection that should make the cut on your Christmas list.

There's a whole wide world of sparkling alternatives beyond the borders of Champagne. With differing emphasis on fruitiness, bubble size and methods, each country is home to a distinct version of its own. Interestingly, the UK is the largest importer of all sparkling wines in the world - two of the most popular alternatives being Prosecco and Cava. These sparkling wines have created a whole new market, and while Prosecco goes from strength to strength, it need not be the only option for those wanting to drink something deliciously fizzy.

Prosecco is made differently to Champagne and, because of this, the bubbles are lighter and less persistent. The flavour of Prosecco comes from the local Glera grape, which gives the wine perfumed aromas of white peach, meyer lemon, honeysuckle, and creamy vanilla.

---

From our Prosecco stable Ruggeri is the epitome of quality Prosecco. The Giustino Bisol Valdobbiadene Prosecco Superiore D.O.C.G. is the estate's flagship Prosecco, and one of the best wines the category has to offer. Intense yet elegant aromas of green apples, minerals and freshly baked bread lead to a vibrant, flavoursome palate. Clean and balanced on the finish.

---

Newcomers Bolé are set to take the UK by storm. Their fizz is something totally different; the Bianco Spumante Brut is a Novebolle Romagna D.O.C., and is an innovative response to the UK's unrelenting thirst for Italian fizz. The brand was created to enhance Romagna's historic varietal, together with the power of collaboration, renewed energy and the courage to think outside the box. It is a fragrant fizz, with jasmine blossom, wild elderflower and lemon zest.

Cava is Spain's answer to Champagne. Most Cava comes from Catalonia in Northern Spain where the local grapes of Macabeo, Paralleda and Xarello are blended together

using the same winemaking method as its French counterpart. The result is a dry, elegant and fruity sparkling wine with an attractive price point. Our pick of the bunch is the Torello 225 Brut Nature Corpinnat. It has a creamy texture and is wonderfully balanced. On the palate there are subtle toasty notes of vanilla from the Allier oak barrels, having spent time ageing on its lees. It is dry, complex and moreish.

This year we welcomed a fantastic Crémant de Loire producer to the UK, De Chanceny. Produced by Alliance Loire in collaboration with the Robert et Marcel Co-operative located in the heart of Saumur, producing top quality Loire wines including Crémant de Loire, the growers launched the brand De Chanceny to show that they can produce high-quality and affordable French sparkling wines. We think they can call it a success, the wines are fantastically pure, showing all of the hallmarks of quality crémant. Think lively texture, honey nuances and baked apples

The NV Crémant de Loire Brut is an excellent entry level Crémant de Loire answering to the increasing demand of non-Prosecco/non-Champagne alternatives. The price is good for the quality and the packaging is as sophisticated as the liquid inside.

The Impetus Vintage Crémant de Loire Brut will give most quality sparklers a run for their money. The nose is full of crystallized lemon, ripe peach and pastry cream. There is a touch of herbaceousness, which is really attractive, and creamy bubbles, ample and smooth on the palate, round things off beautifully. This would make a great accompaniment to smoked fish starters.

## Focus



### Crémant de Loire Brut, De Chanceny

**Vintage:** NV  
**Code:** G67801NV  
**Price:** £11.09



### Impetus Vintage Crémant de Loire Brut

**Vintage:** 2011  
**Code:** G6806111  
**Price:** £15.22



### Giustino Bisol Valdobbiadene Prosecco Superiore D.O.C.G., Ruggeri

**Vintage:** 2017  
**Code:** 31486117  
**Price:** £18.50



### Torello 225 Brut Nature Corpinnat 15 Torelló

**Vintage:** 2015  
**Code:** E8146115  
**Price:** £26.62



### Bolé Bianco Spumante Brut Romagna D.O.C.

**Vintage:** NV  
**Code:** H35361NV  
**Price:** £9.95





## Trentino / Italy

Inspired by the example of Champagne and informed by his winemaking studies in Montpellier, Giulio Ferrari's vision for the products which bear his name was unwavering: to make the finest Metodo Classico sparkling wines in Italy.

A bold pledge in 1902, but to this day, the wines of Ferrari remain true to their original creator, continuing through the arrival of the Lunelli family as owners of the business in 1952. Ferrari is today acknowledged as the finest sparkling wine producer in the country, and a member of Altgamma, the high-end Italian association which also includes such luxury icons as Gucci, Versace and Valentino. Each year the trophy cabinet at Ferrari grows more cluttered, this year was no different with top accolades across all the major competitions, including "Sparkling Wine Producer of the Year" at the 2019 edition of The Champagne & Sparkling Wine World Championships.

Ferrari is also the the choice of politicians and Hollywood stars alike (they are the





official fizz of the Emmy Awards), so join the imbibing elite and let Ferrari become the sophisticated sparkler of choice for your festive celebrations.

Ferrari Maximum Brut is dry, elegant and well-balanced. You'll find intense fruity notes that are typical of Chardonnay accompanied by a Granny Smith apple bite and delicious nuances of vanilla and brioche.

The 2009 Ferrari Perlé Bianco Riserva is an astonishing wine - 100% Chardonnay with eight years on lees, this has all the hallmarks of quality. Refined citrus flavours come together beautifully with quince and spice. There's a white pepper note on the finish that is glorious and intriguing in equal measure - a true Trento gem. So, from Italy's (and of the world's) finest fizz people, salute!



## Focus



### Maximum Brut, Ferrari

**Vintage:** NV  
**Code:** 863661NV  
**Price:** £21.75



### Perlé Bianco Riserva, Ferrari

**Vintage:** 2009  
**Code:** C8576109  
**Price:** £28.16





## Friuli / Italy

Without question, Jermann's Pinot Grigio is iconic. It's been described as the monarch of this highly trendy category and continues to set the benchmark for premium Pinot Grigio. A state-of-the-art winery, which was beautifully designed to sit in a 'bowl' amongst their vineyards speaks to their dedication to excellence and elegance.

It's the talk of the region, and very much reflective of Silvio Jermann's forward-thinking approach to winemaking. Silvio uses unique blending methods prior to vinification to produce highly-prized wines with hints of floral aromas, piercing varietal character, and an elegance that will only improve with age.



The Pinot Grigio IGT is an intense straw yellow colour with a faint tinge of old rose. Beautifully pure, elegant and floral, with a full and fruity bouquet. With a touch of almond and vanilla and a hint of fruit and spice on the palate, this is a smooth and dry full-bodied white which is particularly harmonious and accessible.

The Vintage Tunina is brilliant straw yellow with golden highlights. Its aroma is intense and full, with enormous elegance and persistence, and hints of honey and wild flowers. It is dry, velvety, and very well-orchestrated.

Their iconic Dreams Chardonnay is ample and elegant with a hint of honey and wild flowers. Dry and smooth on the palate with good balance and an exceptionally long finish. A real treat.

## Focus



### Pinot Grigio IGT, Vinnaoli Jermann

**Vintage:** 2018  
**Code:** 25516118  
**Price:** £18.15



### Vintage Tunina IGT, Vinnaoli Jermann

**Vintage:** 2017  
**Code:** 26516117  
**Price:** £35.39



### Dreams IGT, Vinnaoli Jermann

**Vintage:** 2017  
**Code:** 23036117  
**Price:** £44.47



## Bordeaux / France

This year we welcomed the renowned Lucien Lurton to the E&C family, and we urge you to try them if you haven't already. The Lurtons are the largest holders of wine-producing land in Bordeaux, with some of the world's most iconic properties, including Château Climens (owned by Bérénice Lurton), Durfort-Vivens (Gonzague Lurton) and Bouscaut (Sophie Lurton).

Packed with gorgeous citrus flavours, the Château Lamothe Bouscaut White Pessac-Léognan is precise and enchanting. You'll find ripe stone fruits, elderflower and great structure, which means this wine is drinking beautifully now, but it's also built to last. Enjoy with shellfish and soft, mild cheeses.

The Château Camarsac Bordeaux Supérieur ticks a lot of boxes. Deep and rich, there are notes of red and black fruits and whispers of sweet spice, such as cinnamon and clove. This is a charming wine, elegant with soft tannins and a long finish.

## Focus



### Château Camarsac Bordeaux Supérieur, Château Camarsac

**Vintage:** 2016  
**Code:** G6526116  
**Price:** £10.48



### Château Lamothe Bouscaut White Pessac-Léognan, Château Lamothe Bouscaut

**Vintage:** 2017  
**Code:** G6556117  
**Price:** £19.41



**Recent addition to the E&C stable is Swinney Vineyards. The Swinney property in Frankland River was established in 1922, and has long provided high quality fruit to many of Western Australia's top wineries.**

Their heritage lies in grape-growing, however, in the last decade, fourth generation, Matt Swinney established a boutique range of star quality wines from the very best plots within their estate. The winemaking philosophy is all about terroir and understanding it. It has become the prime motivation for the modern generations of the family who established Swinney Vineyards at the 'Frankland' site and across several other blocks in the region, all perched on gravelly hill tops. The family represents the very best of modern Western Australian wine, and theirs is a style and approach that will shake up the local Western Australian wine scene and which they hope will redefine what is possible. They also pushed the envelope by establishing Grenache, Tempranillo and Mourvedre as bushvines, a rarity in that part of the world. The wines have already proved a hit here in the UK.

The Riesling is focused and lean with lime skin, lemon and Granny Smith flavours. This is everything that is great and good about Australian Riesling - bone-dry and brimming with character and tension.

The Grenache is just as enticing, but quite unlike Grenache from the more famed regions of Barossa and McLaren Vale. Think red fruit, sweet spice and herbs that give way to rich dark berry fruit, firm tannins and extraordinary length.

## Focus



### Frankland River Riesling, Swinney

**Vintage:** 2019  
**Code:** H3386119  
**Price:** £15.66



### Frankland River Grenache, Swinney

**Vintage:** 2018  
**Code:** H3356118  
**Price:** £19.36



## Leyda Valley / Chile

**For Leyda winemaker Viviana Navarrete, Christmas is the most important celebration in the year, when she gathers with her family and looks back to evaluate the year. For Viviana, it's really important to have a modest celebration – without too many gifts – so as to enjoy each other's company and think about the true meaning of Christmas.**

Viviana's family likes to enjoy a special meal at Christmas – they love salmon, and Viviana always brings Leyda Sauvignon Blanc Garuma to match. One of her most memorable Christmas celebrations was a few years ago when she travelled with her husband and his family to Matanzas, a small coastal town in Chile. Here she spent a quiet, relaxed time with them and had the opportunity to chat about their projects and other important things in their lives at that time. Viviana always remembers this year and the importance of taking a break during Christmas.



## Focus



### Sauvignon Blanc, Garuma Vineyard, Viña Leyda

**Vintage:** 2018

**Code:** 68576118

**Price:** £11.34



### Pinot Noir Las Brisas Vineyard, Viña Leyda

**Vintage:** 2017

**Code:** 68536117

**Price:** £12.73



### Syrah Reserva, Viña Leyda

**Vintage:** 2017

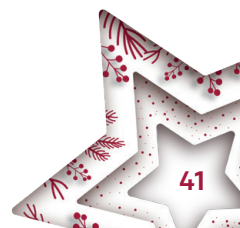
**Code:** A0976117

**Price:** £9.52

The Garuma Sauvignon Blanc is bursting with ripe gooseberry and citrus aromas combined with fresh green lime and hints of green peppers, peas shoots and asparagus on the nose. On the palate this wine is fully concentrated and fresh, with mineral tones at the front, a rich mid palate and a well balanced grapefruit and lime character on the finish.

The Las Brisas Pinot Noir has a clean and direct fruity nose with red cherries, hints of raspberries and a subtle wild herb note. Delicate and refined on the palate, and juicy with ripe flavours of berries combined with mineral notes and lively acidity.

With an expressive and complex nose, Leyda Syrah Reserva seduces with primary notes of crushed blackcurrants and blueberries alongside mature hints of leather and liquorice. The palate is concentrated with a silky texture and berry juiciness. Definitely a food wine!





## Marlborough / New Zealand

On the wild and untamed coast of Marlborough lies Yealands. Conventional wisdom warned against planting vineyards in the rugged foothills of the Awatere Valley, a region subject to harsh weather conditions and tough soils.

Thankfully, Peter Yealands saw opportunity in this long-ignored area. Long hours and unstinting determination brought about the creation of the remarkable Seaview Vineyard – New Zealand’s largest fully carbon-neutral wine estate, and producer of some of the Southern Hemisphere’s finest aromatic white wines.

Their aim has always been to become one of the world most sustainable wine producers, and their dedication to this is unwavering. From installing the largest solar panel array on the winery roof, to burning their vine prunings to heat their water, their vision is to push boundaries, think innovatively and to produce some of the most exceptional, and sustainable, wines around.



The L5 Block Sauvignon Blanc is known for its intense mineral and herbal character. It has pure, lifted flavours of wild thyme and citrus on the nose, and the palate is rich and textured, defined by firm mineral flavours that give the wine exceptional length.

The PGR (Pinot Gris Gewürztraminer Riesling) has concentrated aromas of poached pears and melon, with underlying notes of quince and ginger - delicious!

The Pinot Noir is a beautifully bright, ruby coloured wine with lashings of black cherry, violets and savoury spice on the nose, a palate elegant with notes of plum and spice, silky tannins and a firm finish.

## Focus



### Single Block L5 Sauvignon Blanc, Yealands Estate

**Vintage:** 2018

**Code:** A6866118

**Price:** £12.71



### PGR Pinot Gris Gewürztraminer Riesling, Yealands

**Vintage:** 2018

**Code:** A1116118

**Price:** £11.6



### Pinot Noir, Yealands

**Vintage:** 2018

**Code:** Z0386118

**Price:** £12.79



## Mendoza / Argentina

Trapiche, based in Mendoza, is a two-time winner of the International Wine and Spirit Competition Argentinian Wine Producer of the Year award and over the course of the past 130 years, has earned its place as one of Argentina's most admired wineries. Today, the winery spans over 2,400 acres and incorporates over 200 growers.

Their history has seen their status rise as a pioneer of new techniques, from being the first producer to introduce French vines to Argentina, to being the first to utilise stainless steel tanks in their country.

Led by Daniel Pi, Director of Winemaking, Trapiche's winemaking team strives to improve winemaking practices by exchanging experience and knowledge with winemakers from other wine producing countries such as France, the US, Australia and New Zealand - all in the name of ensuring the wines are the best quality they can possibly be, true to their terroir and authentic expressions of Argentine winemaking at its very best.

Estacion 1883 Malbec is everything Malbec should be; rich, warm and spicy. The grapes are grown in the Los Arboles vineyards in the Uco Valley. Organic practices are followed to preserve the natural properties of the grapes by eliminating the use of chemicals, herbicides and fungicides. Light touch winemaking.

## Focus



### Estacion 1883 Malbec, Trapiche

**Vintage:** 2017

**Code:** B1706117

**Price:** £9.71



**Obsessive perfectionists springs to mind when you start to dig into Sierra Cantabria's winemaking philosophy - everything that they do is done with precision and care, and with the utmost respect for the land.**

Founded in 1957 by Guillermo Eguren, Sierra Cantabria is in San Vicente de la Sonsierra, a town of great winemaking tradition (San Vicente is the patron saint of grape growers). The vineyards are situated in La Rioja Alavesa, between the 1,200-metre Sierra Cantabria mountain range to the north and the River Ebro to the south. This creates a special local climate, with Atlantic wind and rain tempered by milder, Mediterranean influences. Although the grape Tempranillo takes its name from 'temprano' (early), high up in Rioja Alavesa it ripens late. Sierra Cantabria's highest vineyards are at about 600m elevation, and in 2009 the grape harvest was completed in the snow!

Sierra Cantabria's wines are made in some jaw-dropping underground cellars, which total almost three kilometres of tunnels across three different locations. In the middle of San Vicente de la Sonsierra is the family's oldest winery – Señorio de San Vicente – which dates back to the 1870s. Since 1991, it has been dedicated exclusively to the production of just one wine, coming from one vineyard, 'La Canoca,' in the foothills of the Sierra Cantabria mountains. The Eguren were keen to nurture the almost extinct Tempranillo Peludo ('Hairy' Tempranillo), which ripens exceptionally late, yields low and produces fabulously characterful and concentrated wine.

Rioja Organza Blanco Reserva is bright gold and offers a nose of tropical fruit, minerality and sweet spices. Wild herbs, beeswax, grapefruit and nutmeg spice combine

appealingly on the palate here to make a versatile food wine. Everything from autumnal pork with mushrooms to creamy pasta dishes.

The Rioja Reserva is intense and fine. Dark cherry and toasted notes on the nose combine with subtle aromas of tobacco and cedar. Ripe fruit on the palate leads to light floral scents and damson. Dense, sweet and polished on the palate, it really is a beautifully balanced wine.

## Focus



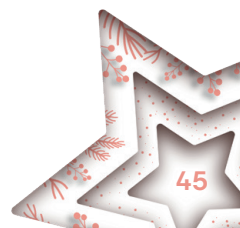
### Rioja Organza Blanco Reserva, Viñedos de Sierra Cantabria

**Vintage:** 2017  
**Code:** C9076117  
**Price:** £17.94



### Rioja Reserva, Sierra Cantabria

**Vintage:** 2012  
**Code:** C9106112  
**Price:** £17.64



# The Mini Lowdown on Mezcal



We are starry-eyed for all things agave; so much so that this year we published our very own Mezcal Manual. Here's the lowdown on your need-to-know mezcal facts.

Following an explosion in interest and sales of Mexico's historic agave spirit, we're proud to be championing the mezcal category with a carefully curated collection featuring some of the best expressions available. In what represents a golden age for craft distilling and premium spirits, the global rise in popularity of the category should come as no surprise, with a growing consumer thirst for authenticity and complexity most definitely working in mezcal's favour, driving interest and adding value across the board. Encouraged by this, mezcal producers are now reaching even further into their heritage and culture, and bottling new types of mezcal never before available to anyone outside their local Mexican communities.

## Focus



### Mezcal Verde

An artisanal mezcal, produced using traditional and sustainable techniques which is 100% organic. A terrific value benchmark expression, with each label celebrating a different Mexican artist.

**Code:** G12164NV

**Price:** £29.50



### Gem & Bolt Mezcal

Founded on the belief that a positive life elevates consciousness – this unique mezcal is a true celebration of life, art and plants. Socially and environmentally minded, Gem&Bolt is distilled with damiana a mythical small flowering herb native to Mexico which imparts an uplifting quality to this refined mezcal.

**Code:** E91464NV

**Price:** £50.90



### Del Maguey Wild Tepextate Mezcal Blanco

Established in 1995, Del Maguey is a range of super-premium, hand-crafted mezcals which has since gone on to establish cult status. This particular release is made using the Tepextate agave and is loaded with complex tertiary flavours and layers of earth, spice and savoury notes.

**Code:** H40664NV

**Price:** £99.91



### Dangerous Don Café Mezcal

Dangerous Don Café is a unique and delicious mezcal steeped with coffee beans. It's an intriguing mix of agave notes and rich coffee, which is brilliantly drinkable and offers something completely different for both mezcal and coffee drinkers alike.

**Code:** G87164NV

**Price:** £48.00



### Papadiablo Especial Mezcal

Papadiablo Especial is a traditionally produced stylish mezcal, which is made from three wild agave types: Madre cuiche, Bicuiche and Mexicano.

This blended approach results in pronounced flavour, remarkable depth and stunning length.

**Code:** D52564NV

**Price:** £69.50



### Mezcal Marca Negra San Martin

Marca Negra is one of the leading names in new wave mezcal, producing premium single estate, single variety expressions.

This is made from 100% San Martin, and abounds with flavours of figs, hay, wet leaves and cocoa beans. Incredible stuff!

**Code:** H02964NV

**Price:** £82.09



### Bruxo X Mezcal

Bruxo was created by a group of Mexican friends passionate about their home country and, above all, mezcal. This release is a blend of 80% agave Espadin and 20% agave Barril, and suggests notes of citrus peel, fruit, chamomile, mineral notes, and honey.

**Code:** G25464NV

**Price:** £34.25



## The world of Whiskey has never been this exciting

Thanks in no small part to the inventiveness of imported whiskey makers, as well as established distillers and younger rebels, whiskey is moving away from its common view as sedate and aged, and is now at an incredibly lively, exciting frontier. Whiskey producers are competing with each other in both blended and single malt expressions to excite newcomers and seasoned fans alike; it is this that sees the UK catching up with a global phenomenon which has seen whiskey become a dynamic spirit, embraced by the young and the affluent consumer. Here's a fine selection of global whiskies: we think that this is definitely a band wagon worth jumping on.

### Focus



#### Glenfarclas 15yo Single Malt Whisky

Glenfarclas 15yo is a wonderfully indulgent aged Speyside Malt which offers incredible quality and sippability. A traditional sherried style which boasts oodles of nutmeg, Christmas cake, walnut and raisins.

**Code:** 759564NV

**Price:** £55.38



#### Starward Nova Whisky

With this delicious single malt from Australia, Starward is an exciting name to watch in new world whisky. Matured in uncharred former red wine casks, this is characterful and moreish stuff; decadent and pronounced with big personality. A revelation in craftsmanship and one to watch!

**Code:** H28664NV

**Price:** £45.00



### Whistle Pig 10yo Rye Whiskey

A distillery fast amassing a cult following, WhistlePig is one of the hottest names in US Whiskey right now. This, their flagship 10yo Rye, delivers a flavour onslaught and epic balance - justifying the hype surrounding them. Expect clove, mint, barrel char, creamy caramels and butterscotch.

**Code:** E04764NV

**Price:** £68.19



### Cotswolds Single Malt Whisky

A fine example of why English whisky is another one to watch within the world whisky space, this Single Malt Whisky is the first whisky ever distilled in the Cotswolds, and uses 100% locally grown, floor-malted barley, first-fill ex-Bourbon barrels and reconditioned red wine casks to delicious effect.

**Code:** E83864NV

**Price:** £37.23



### Suntory Toki Whisky

A blended Japanese whisky from Suntory's three distilleries - Yamazaki, Hakushu and Chita - which is well priced and versatile. Amazing entry-level stuff which works wonders in a highball.

**Code:** F67764NV

**Price:** £29.18



### Jameson Caskmates IPA Edition Irish Whiskey

An experimental and innovative release from this iconic Irish whiskey brand which is pushing boundaries and creating noise. Finished in ex-IPA beer casks, this whiskey sings of hoppy, floral, crisp notes against hallmark Jameson sweetness and smoothness.

**Code:** H03864NV

**Price:** £28.57



### Laphroaig 10yo Cask Strength Single Malt Whisky

An official launch of this cult release from one of the world's most iconic distilleries. This cask strength expression of Laphroaig's iconic 10yo takes the inimitable smoke-fuelled, saline-full umami characteristics to a whole new level. Holds the 58.6% abv remarkably well and incredibly long on the finish

**Code:** H46164NV

**Price:** £62.50



### Lot 40 Canadian Whisky

A legendary Canadian Whiskey recently relaunched, Lot 40 is one of the best ryes around, possessing character, robustness and a pleasingly sweet profile that lends itself to mixing or sipping.

**Code:** G40064NV

**Price:** £27.85



## Tuscany / Italy

In 1981 a Swiss couple, Brigitte and Bruno Widmer, fell in love with the abandoned Brancaia estate in Chianti and purchased it. Just two years later, Brancaia came in first place in an important Chianti Classico tasting, which catapulted them onto the international wine stage. Today, Barbara Widmer, oenologist and daughter of the owners, is responsible for the winemaking and for the vineyards across the three estates. Brancaia is built upon the philosophy of crafting wines of uncompromising quality and maximum drinking pleasure for oenophiles around the globe. The principle that drives them every day? Only with the finest grapes can you produce the best wine.

The Chianti Classico is a revelation, an elegant unoaked style, brimming with crunchy red fruit, gentle savoury character and lifted brightness. This wine will work wonderfully with cured meat, and you could even try it with a festive bird, for something off-piste!

Il Blu Rosso di Toscana reveals the art of the possible at Brancaia. Think ripe morello cherries layered with savoury spice. The palate has finesse and balance - firm tannins and seriously attractive acid structure. Deft use of oak makes this a modern and graceful style of Chianti, and one that Barbara has become synonymous with.

## Focus



### Il Blu Rosso di Toscana, Casa Brancaia

**Vintage:** 2015  
**Code:** 29516115  
**Price:** £37.14



### Brancaia Chianti Classico, Casa Brancaia

**Vintage:** 2016  
**Code:** 92980116  
**Price:** £16.70



Fontanafredda's history is peppered with tales of intrigue surrounding the Italian Royal family, but it is in the sympathetic hands of Oscar Farinetti, founder of the Eataly chain of Slow Food restaurants, that the winery has found its true fame. Under Farinetti, Fontanafredda's revival looks assured and this sleeping beauty of the Langhe – its vineyards are among the finest in the area – is now on a clear upward trajectory. It's a winery that combines this great history – Fontanafredda used to have its own bakery and school, and still preserves a great sense of community – with thoroughly modern production facilities for everything from Asti to Barolo.

One of Italy's most fashionable whites, Fontanafredda's Gavi di Gavi is super-dry with fresh, flinty acidity. This is a bright straw-yellow wine with greenish highlights. Its full but delicate bouquet is reminiscent of lily of the valley, lemons and green apples. Salud!

Their Barolo is made in the classical style, with masses of power and concentration. Think tar and perfumed roses; though this wine is deceptively light in colour, it packs a beautifully balanced punch.

## Focus



### Gavi di Gavi DOCG, Fontanafredda

**Vintage:** 2018  
**Code:** 24086118  
**Price:** £14.11



### Barolo DOCG, Fontanafredda

**Vintage:** 2015  
**Code:** 24096115  
**Price:** £26.62



Launched in 1987, Mar de Frades is a pioneer within the Salnes Valley, the historical capital of Albariño. This is the very place where the legend of this grape variety began, and where today, many of Spain's most premium and select white wines are produced – and those of Mar de Frades are no exception to the high standards of quality expected here.

It's safe to say that their winemaker, Paula Fandino, was born to be just that. Passionate about the craft from an early age, she credits her grandfather with setting her on the path to winemaking, and she is now regarded as one of Spain's leading female winemakers, and loves every part of her day-to-day: "My job is great. Every day is different. From the fermentation of the musts and harvesting the grapes, to pruning the vineyard in the winter and bottling...with this much diversity, it's impossible to get bored at all!"

In the Albariño, tropical flavours of mango, pineapple and lychee blend with notes of wild flower and eucalyptus, underlaid by an Atlantic coast salinity. This wine is also available in a rather striking magnum, and the bottles hide a secret: a heat-sensitive logo on which, when the wine reaches its ideal serving temperature, an image of a small boat will appear!

## Focus



**Albariño DO Rias Baixas,  
Mar de Frades**

**Vintage:** 2018

**Code:** E5576118

**Price:** £13.60



**Ramón Bilbao it is the fastest growing winery in the region and has firmly established itself as one of Spain's most exciting and innovative producers.**

A lot of investment was put into renovating the winery resulting in state-of-the-art facilities and top-quality wines thanks to a great combination of innovation and tradition of la Rioja Alta.

Ramón Bilbao has been awarded the Best Spanish Winery prize in 2014 by the IWSC. It consistently receives 90+ scores from Tim Atkin and Guía Peñin and was named one of the World's Most Admired Drinks Brands in 2019.

The portfolio boasts a wide range of varietals, all of which offer extremely good value alongside fantastic packaging, as well as being classically authentic and elegant.

The Rioja Grand Reserva is a thoroughly modern style, despite the 36 months in American oak. This is a deeply coloured blend of Tempranillo with 5% Mazuelo and 5% Graciano. It's a youthful, superbly concentrated wine with plenty of backbone and structure, fresh acidity and layers of ripe plum and blueberry fruit. The perfect partner to a roasted shoulder of lamb with salsa verde.

Rioja Rosado...for Christmas? Yes please! This is incredibly good value, delicious, dry and moreish. The pale pink stuff is not just for those summer months: try it with white asparagus and seafood. It also works well with vegetables and grilled fish. Go on, you won't be disappointed!

## Focus



### Rioja Gran Reserva, Ramón Bilbao

**Vintage:** 2011  
**Code:** C8776111  
**Price:** £19.43



### Rioja Rosado, Ramón Bilbao

**Vintage:** 2018  
**Code:** C8716118  
**Price:** £8.14



Planeta's vision has played a key role in revolutionising the perception and quality of Sicilian wines. Founded on an unrivalled knowledge of the land, and forged by many years as grape growers, the island estate has captured the interest, perfume and freshness of Sicily's grapes.

Criss-crossing Sicily and bringing each terroir to life, crafting wines of character and finesse, Planeta's collection of wines owes as much to Carricante, Grecanico, Nerello Mascalese and Nero d'Avola as it does to the winery's signature Chardonnay. Fiercely independent, and with a long agricultural tradition handed down since 1500, across 17 generations, the family wineries continue to explore and excite.

With the current Planeta generation firmly at the helm, cousins Francesca and Alessio continue to evolve this vision and build a bright future.

---

The iconic Planeta Chardonnay is golden yellow with a greenish hue. On the nose this wonderful wine comes is layered and delicious, with citrus fruit flavours, chestnut, honey and a spicy complexity. As good as top Cru white Burgundy, at half the price.

---

Their Cerasuolo is light ruby colour and an intense fruity bouquet with notes of strawberries, cherries, dry fig and raisins. The palate offers nice tannins and a round, full mouthfeel.



For something a bit special for Christmas, the Santa Cecilia has pomegranate and liquorice aromas alongside strawberry and black cherry notes. The texture on the palate is elegant and will broaden over time, but is delicious and fruity right now. A lightness of touch on the finish, but still pure and enticing. Excellent.

## Focus



### Chardonnay, Planeta

**Vintage:** 2018  
**Code:** 26566118  
**Price:** £21.91



### Cerasuolo di Vittoria, Planeta

**Vintage:** 2018  
**Code:** 36476118  
**Price:** £12.50



### Santa Cecilia, Planeta

**Vintage:** 2015  
**Code:** 32486115  
**Price:** £20.82





## The Unstoppable Rise of the Nation's Favourite Spirit

The exponential rise of gin as the spirit everyone wants to make and to sip is truly phenomenal: it is by far the trendiest spirit to be seen with, and there is still room for more. Navigating a clear path and making the right choices in terms of what you list is both a very personal thing and an opportunity to surprise and delight your customers.

There are now gins available from all corners of the globe, with a variety of flavour profiles and styles covering classic flavours to modern infused gins, historical Old Toms and even some barrel-aged variants. We've selected a handful here to get to you started.

A Gin hero close to our hearts is Audemus, the Anglo/Australian duo based in Cognac and well known in the UK for Pink Pepper Gin. In a mere four years Pink Pepper Gin has become something of a sensation, with the who's who of the bartending elite embracing the product with tremendous zeal! They have just launched the new Dry variant which does away with two botanicals that feature in the original – tonka bean and vanilla. Both gins are precise and delicious, packed with punch and personality.



### Salcombe Gin Rosé Sainte Marie

Inspired by the coastal vitality of Salcombe and its shipbuilding heritage, Salcombe Distilling Co's newest release is named after the iconic 'Sainte Marie' lighthouse, and is inspired by the aromas, flavours and lifestyle of the South of France.

**Code:** H33264NV

**Price:** £31.00



### Porter's Tropical Old Tom Gin

A unique take on an Old Tom, created by pioneering Aberdeen outfit Porter's, this stays true to the classic combination of sweetened gin and exotic botanicals, while using modern methods to extract more refined flavours. A classic juniper base is lifted by tropical notes of passion fruit, guava and white tea. Delicious!

**Code:** G92064NV

**Price:** £31.16



### Renegade Gin

Doghouse Distillery is an independent grain distillery located in Battersea, London, and pioneers of 'grain to bottle' gin and vodka. Their flagship release, Renegade Gin, is a particularly punchy expression which is juniper-forward, flavoursome and exceptionally balanced in style.

**Code:** F14064NV

**Price:** £32.24



### ELLC Premium Gin Batch No.1

East London Liquor Company is a maverick operation who have brought spirits production back to London's East End after more than a century. ELLC Premium Batch No. 1 Gin has a balanced yet dry taste due to the inclusion of Darjeeling tea - along with juniper berries, coriander seeds, cassia bark, angelica root, pink grapefruit peel and cubeb berries. Perfectly served in a dry martini.

**Code:** D32064NV

**Price:** £28.00



### Pink Pepper Gin Original Gift Pack, Audemus

Pink Pepper Gin is Audemus' flagship product - born from a desire to create an aromatically bold and complex new-style expression. Steering away from the straight and dry juniper-led style of gins from yesteryear, Pink Pepper is an undisputed post-modern classic.

**Code:** Z57364NV

**Price:** £32.50



### Pink Pepper DRY Gin, Audemus

Launched in summer this year, Pink Pepper Dry is the latest exciting addition to the Audemus range. Using less vanilla and tonka, this is a leaner, drier version of Pink Pepper, yet just as aromatic. Heavenly when served in a martini.

**Code:** H26964NV

**Price:** £32.50



### Procera Gin

A stunning example of new world gin - this one distilled in Nairobi - Procera boasts Madagascan pink pepper and Moroccan orris root - along with a rare natively grown African juniper type to give it a real point of difference. Amazingly expressive, aromatic and, as a bonus, presented in a beautiful handblown bottle.

**Code:** G90926NV

**Price:** £55.00



### Manly Spirits Australian Dry Gin

Manly Spirits Co. was established in 2015 and is based near Manly Beach, Australia.

This multi-award winning gin is their flagship, and uses exciting foraged Australian botanicals such as sea lettuce, finger lime and mountain pepperberry.

**Code:** G46264NV

**Price:** £28.91



## Jerez / Spain

### Perfect Serve

#### Glass

- \* Large goblet

#### Garnish

- \* Mint sprig, lemon zest, blackberry, raspberry

#### Ingredients

- ~ 40ml Xeco Amontillado
- ~ 10ml Audemus Covert liqueur
- ~ 5ml maraschino liqueur
- ~ 10ml orgeat
- ~ 5 drops Bitter Truth Jerry Thomas Aromatic bitters

- ~ 20ml lemon juice
- ~ 1 egg white

#### Method

- ~ Shake and strain all the ingredients over crushed ice

With a mission to make Sherry accessible again, Xeco is the brainchild of three 30-something Fino fiends who have set out to put a contemporary edge on an age-old product. To do so, they've joined forces with a magnificent Spanish Sherry house that has been producing wines since 1876. Whilst they'd recognised there was a Sherry revolution underway, Xeco realised there were still a lot of misconceptions around the category.

Xeco was formed as a brand that would engage these non-Sherry drinkers, as well as offer Sherry converts a fresh and dynamic alternative. Not just resigned to the usual, Xeco is taken to the people, be it in their local gastro pub or cocktail bar, not just the Spanish tapas or white tablecloth tasting menu. Their flagship Fino is an utterly modern, refreshing introduction to the fortified wine, delicious served straight up or over ice with tonic. For something fantastic and low in alcohol, try the Xeco Amontillado Cobbler.

### Focus



#### Xeco Fino NV Xeco Sherry

**Vintage:** NV  
**Code:** E44226NV  
**Price:** £10.80



#### Xeco Amontillado NV Xeco Sherry

**Vintage:** NV  
**Code:** E57626NV  
**Price:** £12.90



## Calchaquí Valley / Argentina

**What makes the Calchaquí Valleys region so special? Very simple: it is one of the most beautiful and remarkable places in the world. But it is not all about its breathtaking landscapes, laced by rivers, mountains and valleys; or about its culture, a blend of the most charming Argentine folklore: the Calchaquí Valleys are a gem in the world of winemaking. An isolated stretch of desert with unique features that make it ideal to grow the highest vineyards in the world.**

This means that the wines that hail from here have a real finesse to them, the cooler climes, along with winemaker Alejandro Pepa's deft hand, reveals a gracefulness that isn't the classic style in Argentina. UK wine drinkers can't get enough of much-loved Malbec, so here's a high-end people pleaser and something a bit different, too.

El Esteco Fincas Notables Malbec is a fantastic version of Malbec, single vineyard and a true expression of terroir and vintage. It is medium bodied with notes of blackberries, spicy red peppers, tobacco & chocolate. The palate is ripe and the structure and poise of this wine is seriously impressive.

The Old Vine Torrontes is vibrant with fresh tropical fruits and delicate aromas of roses and dried orange peel, lifted by a refreshing acidity. It will pair well with spicy foods, specifically Thai dishes with some warm spice and herbal flavours.

### Focus



#### Finca Notables Malbec, El Esteco

**Vintage:** 2015  
**Code:** B1946115  
**Price:** £16.13



#### Old Vines Torrontes, El Esteco

**Vintage:** 2017  
**Code:** E2916117  
**Price:** £11.38





**Trend Watch on  
the world's first  
and only mixers  
crafted for  
specific spirits**

**With all natural ingredients like prickly pear, cacao and Sicilian orange, these are some of the finest mixers on the market, and work equally well on their own as grown up soft drinks. We can't get enough of these low sugar, wholly delicious, fantastically versatile drinks.**



Sekforde was started by Talula White, as a result of her frustration with the lack of good mixers for her favourite spirits. Cola and Ginger Beer, while delicious, mask the taste of whisky and rum, contain high levels of sugar or artificial sweeteners and fail to do justice to the craft and unique flavours in spirits. So, Sekforde was born, designed for mixing, with delicate flavours that complement, instead of overpowering.

A tonic alternative was later created for gin or vodka and the range was completed with the addition of a mixer for tequila or mezcal, giving people a new way to discover and enjoy agave based spirits. 100% natural, and low in sugar, each 200ml serve is under 36 calories, and contains no artificial flavours, preservatives or sweeteners.

Their mission is to unlock spirits and champion a new way to discover and enjoy spirits. They honour the traditions and dedication which go into making spirits by pairing them with these dedicated mixers, crafted with the aim of enhancing, not overpowering the beautiful flavour profiles in the spirits we all love. We think it's quite the quartet!

## Focus



### Botanical Mixer created for Whisky & Bourbon 24 x 20cl

A sparkling blend of Sicilian Orange, Rosemary and Gentian Bitters.

**Code:** G83613NV

**Price:** £0.77



### Botanical Mixer created for Light & Spiced Rum 24 x 20cl

A sparkling blend of Lime, Mint, Rose and Cacao.

**Code:** E93013NV

**Price:** £0.77



### Botanical Mixer created for Gin & Vodka 24 x 20cl

A sparkling blend of Aromatic Raspberry, Rose and Sage - a quinine free alternative to tonic.

**Code:** E93113NV

**Price:** £0.77



### Botanical Mixer created for Tequila and Mezcal 24 x 20cl

A sparkling blend of Prickly Pear, Fig and Cardamom.

**Code:** E93213NV

**Price:** £0.77

# Ste. Michelle Wine Estates

**Columbia  
Valley  
/ USA**



**Fifty years ago, a small winery in Washington State called Ste. Michelle Vintners introduced its first vintage of European-style premium wine, a Cabernet Sauvignon from the Yakima Valley. It was the release that inspired today's thriving Washington wine industry. In those early days, however, few people recognised or understood the region's potential.**

Washington is now America's second leading producer of premium wine – just behind the Napa Valley – with more than 50,000 planted acres. As the state's founding winery, Chateau Ste. Michelle is now the second leading producer of premium domestic wine sold in the US, with wine also exported to 100 countries around the world.

---

The winery is best known for its award-winning Riesling, Chardonnay, Merlot and Cabernet Sauvignon, but Chateau Ste. Michelle was also the first winery to introduce international partners to Washington State.



World wine luminaries sought partnerships with Chateau Ste. Michelle, including Piero Antinori of Tuscany (Col Solare), Ernst Loosen of Germany (Eroica), and Michel Gassier and Philippe Cambie of France (Tenet). The result of each of these collaborations has been wines of poise, character, and a compelling expression of two unique winemaking techniques working in harmony.

Eroica is a labour of love for Chateau Ste. Michelle and the legendary Dr Loosen. Named after Beethoven's Third Symphony, Eroica is bold and forward from its Washington roots, elegant and refined from German inspiration. This Riesling offers sweet lime and tangerine aromas with subtle mineral notes, and a mouth-watering acidity that is beautifully balanced by the generously fruity Washington grapes.

The Columbia Valley Chardonnay has a fresh, soft style with bright apple and sweet citrus fruit character, paired with hints of spice and subtle nuances of oak, while the Columbia Valley Cabernet Sauvignon delivers complexity and structure, with its delicious blackcurrant and plum flavours, and soft, silky tannins.

## Focus



**Eroica Riesling, Chateau Ste. Michelle**

**Vintage:** 2017

**Code:** A8836117

**Price:** £18.40



**Columbia Valley Chardonnay, Chateau Ste. Michelle**

**Vintage:** 2017

**Code:** A8860117

**Price:** £11.88



**Columbia Valley Cabernet Sauvignon, Chateau Ste. Michelle**

**Vintage:** 2016

**Code:** A8890116

**Price:** £12.60



## Veneto / Italy

From its status as the father of Amarone, to the presence of its Soave on the menu for King George VI's coronation in 1937, Bertani's checkered history is illustrious to say the least.

Established in the 19th century, during the unification of Italy, the estate has been a symbol of that new nation's pride and dynamism ever since.

Respect for tradition is balanced by innovation and great business acumen in order to achieve the highest possible quality; these are the fundamental principles by which the team at Bertani live.

The Bertani Soave Sereole is a true delight. The sweet scent of elder and pear blossom develops into apricot, pineapple and melon. Mellow and harmonious on the palate, with a full body, a soft and round mouthfeel and a hint of spicy oak on the finish.

Bertani's traditional devotion to producing Amarone is found in their modern and balanced Amarone Valpantena, but the wine is still authentic and rich in body. It is exuberantly fruity, with aromas of blackberry and sweet cherry alongside mint and spice notes. The wine is pure, rounded and as delicious as you would expect from this dry style of Amarone. An excellent food wine.

### Focus



#### Soave DOC Sereole, Bertani

**Vintage:** 2018

**Code:** 65046118

**Price:** £10.42



#### Amarone Valpantena D.O.C.G., Bertani

**Vintage:** 2016

**Code:** B6836116

**Price:** £30.77



## Eden Valley / Barossa Valley, Australia

**This is the exciting new face of winemaking in Australia. Established in 2008 by brothers-in-law Daniel Chaffey Hartwig and Theo Engela, Chaffey Bros champion Riesling, Shiraz and Grenache from Eden and Barossa Valleys.**

Working in the realm of minimal intervention, artisan, small-batch wines, the pair prioritise experimentation and quality. Dan and Theo share a love for the sometimes brutal, remote landscapes of the Barossa and Eden Valleys, which also boast a rich patchwork of passionate farming communities and personalities. The Chaffey Bros are the brave new face of Australian winemaking; they aren't afraid to push boundaries and have some fun along the way.

We love the aromatic wines from this regenade duo. The Funkelpunkt Sparkling Riesling Kerner Gewürtztraminer is a triumph, packed with bright, citrus and tropical flavours combined with a mineral, mouth-watering finish.

The Tripelpunkt Riesling is lively and pure - it's a fantastic match for seafood, and is a zippy little aperitivo too.

Also watch out for the Pax Aeterna - 100% Grenache, whole cluster pressed, minimal SO2 - beautifully crunchy, ripe, red fruit. This is Australia, but not as you know it.

## Focus



**Funkelpunkt  
Sparkling Riesling  
Kerner Gewürtztraminer  
Chaffey Bros Wine Co**

**Vintage:** 2017

**Code:** F9556117

**Price:** £14.58



**Tripelpunkt Riesling,  
Chaffey Bros Wine Co**

**Vintage:** 2017

**Code:** F9566117

**Price:** £12.47



**Pax Aeterna Old Vine  
'Barossa Nouveau' Grenache,  
Chaffey Bros Wine Co**

**Vintage:** 2017

**Code:** G0356117

**Price:** £13.51



This trend has moved into the mainstream, especially amongst the lower age brackets (but not exclusively). There has been a development in health, well-being and mindfulness and, as it becomes more socially acceptable not to drink alcohol, so non-drinkers are expecting to be catered for to the same level as those who do drink alcohol. Consumers' tastes in low-alcohol and non-alcoholic beverages are increasingly discerning and they expect a delicious drinking experience that is both inclusive and exciting.

## White Port Cocktail

**Glass:**

★ Coupette

**Garnish:**

★ Mint leaf

**Ingredients:**

- ~ 40ml Graham's Blend No 5 White Port
- ~ 10ml Crème de Pêche
- ~ 50ml peach purée
- ~ 10 mint leaves
- ~ 10ml white balsamic vinegar

**Method:**

- ~ Shake and double-strain into a chilled coupette

## How to do Low & No

Increasingly, bartenders are embracing the low- and no- category, and developing this aspect of their menus. Some venues are choosing to go completely alcohol-free and others are launching no-alcohol drinks menus to offer alongside their regular menu. Many just want to embrace the trend and improve their offering for the growing number of consumers that want to avoid or cut down on alcohol, but it can be a challenge for those approaching this category for the first time. Here a couple of recipes to get you started: a Christmas Spritz that won't disappoint and a low abv White Port cocktail that will make the perfect beginning to your festive celebrations.

## Regal Rogue Bold Red Winter Spritz

**Glass:**

★ Spritz

**Garnish:**

- ★ Dehydrated orange wheel and cinnamon stick

**Ingredients:**

- ~ 50ml Regal Rogue Bold Red
- ~ 100ml Rocktails Orangewood Spritz

**Method:**

- ~ Build over ice and stir

The trend for low and no is forcing bartenders to think creatively and to look at making drinks in a completely new way. People are increasingly less willing to settle for sweet and syrupy concoctions and are looking for something comparative to an alcoholic cocktail, something they can sip and savour at the same pace as their drinking companions. As trends in alcohol have moved away from long and fruity cocktails to drinks that are more sophisticated and classic in style, so tastes in non-alcoholic cocktails have followed.

## Focus



### Ceder's Crisp Non-Alcoholic Spirit

A non-alcoholic spirit launched in early 2017 by husband and wife team Craig Hutchison and Maria Sehlstrom. Featuring botanicals such as juniper, citrus, cucumber and chamomile from South Africa's Western Cape. Serve with tonic for a delicious G&T LoNo alternative.

**Code:** G32426NV

**Price:** £12.86



### Everleaf Non-Alcoholic Bittersweet Apéritif

A complex infusion of botanical extracts and distillates, Everleaf is a unique, bright apéritif that's full of natural complexity. With botanicals including vanilla and saffron, gentian and iris, this makes a complex and satisfying spritz.

**Code:** G92126NV

**Price:** £17.14



### Three Spirit

A drink like no other, Three Spirit represents a ground-breaking plant-based social elixir created by phytochemists and some of London's best bartenders. Alcohol-free with no artificial flavours, colours or sweeteners, can be served on its own over ice or in cocktails.

**Code:** G90351NV

**Price:** £20.00



### Æcorn Aromatic

Blended and bottled in England, Æcorn Apéritifs awaken the appetite and are the perfect way to start any occasion where food and friends are present. Rich and smoky, "Aromatic" is made using English Pinot Noir, Chardonnay and Pinot Meunier grapes. Try serving chilled or with soda water and a slice of orange.

**Code:** H23226NV

**Price:** £15.25



### Regal Rogue Wild Rose Vermouth

Regal Rogue is a new world Australian vermouth, made with 100% Australian wine married with native Australian aromatics. Wild Rose is the brand's most popular style using strawberry gum, rosella and Illawarra plums to create a modern classic. Best served in a LoNo Spritz.

**Code:** G95926NV

**Price:** £16.50



## Trend Watch on Premium CBD

OTO, an independent, UK-based wellness brand, curates the world's finest CBD (cannabidiol) experiences with its portfolio of high-strength premium drinks.

### Perfect Serve

#### Glass:

- ★ Coupette

#### Garnish:

- ★ Mint sprig & rosemary sprig

#### Ingredients:

- ~ 20ml Everleaf
- ~ 20ml Cucumber Syrup
- ~ 20ml Lime Juice
- ~ 3 large dashes OTO CBD Bitters
- ~ Top up with Kombucha

#### Method:

- ~ Combine the Everleaf, cucumber syrup and lime, and shake with ice. Pour into a coupette glass, top with kombucha and add three dashes of OTO CBD bitters, Garnish with three mint leaves and a rosemary sprig.

From the world's first CBD Bitters to their 50mg CBD shots, each product is designed to give your customer the optimum level of CBD to experience the benefits of this amazing molecule. Renowned for its anxiety-relieving properties and ability to help people feel more 'in the moment,' CBD is the must-have addition to any menu. It is little wonder that CBD is generating so much excitement across the drinks industry and with their OTOSTrength™ guarantee, you can be assured that you too can deliver the finest CBD experiences for your clientele.

Crafted by world-leading food scientist, Dr Ketan Joshi, alongside a passionate team of drinks industry leaders, designers and anthropologists, OTO's products are all 0% ABV and completely natural. They each combine pure CBD from organically-grown hemp with a range of health-boosting botanicals that enhance the benefits of the CBD.

A world first, OTO's CBD Bitters can be added to cocktails, coffees and juices, and are the perfect way to amplify your menu offering, either through a dedicated CBD-inspired drink or by simply adding it as a 'booster' to increase consumer spend and enhance their experience.



## Focus



### OTO CBD Bitters

**Vintage:** NV  
**Code:** H54537NV  
**Price:** £65.00



### OTO CBD Amplify Shot

**Vintage:** NV  
**Code:** H560FCNV  
**Price:** £3.67



### OTO CBD Balance Shot

**Vintage:** NV  
**Code:** H561FCNV  
**Price:** £3.67



### OTO CBD Focus Shot

**Vintage:** NV  
**Code:** H562FCNV  
**Price:** £3.67

With its herbaceous and floral flavour profile, OTO's CBD Bitters is a wonderful flavour enhancer for cocktails and, thanks to it being 0% ABV, provides an exciting and functional alternative to alcohol. As people adopt a more balanced approach to drinking, OTO's CBD Bitters is the perfect bracer to help customers unwind and socialise. Adding OTO's CBD Bitters will help people to feel more 'in the moment' and 'find their space.' It's not about losing yourself, it's about connecting to the present, the experience and the people around you.

What's more, OTO's new collection of 50mg CBD shots are the most powerful CBD RTDs on the market. Each 60ml drink is blended with a broad range of natural botanical extracts, spices and purified water, which combine to enhance natural wellbeing and balance. The drinks can be enjoyed on their own, which makes them a perfect addition to any breakfast or brunch menu, or alternatively they can be used as a mixer in a low- or no-alcohol cocktail.

The collection features three distinct products, centred around OTO's pillars of FOCUS, AMPLIFY and BALANCE, which are designed to complement moments within the natural rhythm of the day. These three unique blends perfectly complement your customer's needs, from improving focus, to amplifying the present, and creating more balance in their everyday lives.





# Enotria&Coe

## **Christmas Offer T&Cs:**

- \* A customer who purchases a case (6x75cl) of any wine which forms part of the Enotria&Coe Christmas wine offer ('The Wine Offer'), will have their account credited to the amount of £5.00 in January 2020.
- \* The Wine Offer applies to the following wines: Massaccio Verdicchio Classico Superiore, Trimbach Riesling Reserve 2017, Louis Michel Chablis 1er Montee de Tonnerre 2018, Quinta do Crasto Douro Superior White 2017, Kir-Yianni Ramnista Xinomavro 2015, Poliziano Rosso di Montepulciano, Santadi Carignano del Sulcis Riserva 2016. Cruz de Alba Ribera del Duero Reserva 2013, Georges Vigouroux Ch. Haute-Serre Grand Vin 2015, Stag's Leap Wine Cellars Hand of Time 2015, Peregrine Pinot Noir 2015, Bonterra Young Red 2018.
- \* The Wine Offer is valid from 1st October 2019 to 31st December 2019.
- \* The Wine Offer is open to both new and existing Enotria&Coe customers.
- \* The Wine Offer is only available while stocks of each of the wines forming part of that offer last.
- \* Enotria&Coe reserves the right, at its sole discretion, to end or amend The Wine Offer before 31st December 2019 if it so wishes.

# Enotria&Coe

For full Terms & Conditions  
please see Enotria&Coe  
website [enotriacoe.com](http://enotriacoe.com)

## Get in touch

**T** 020 8961 4411

**W** [enotriacoe.com](http://enotriacoe.com)

**E** [info@enotriacoe.com](mailto:info@enotriacoe.com)

**F** 020 8961 8773

## Where to find us

23 Cumberland Avenue

London

NW10 7RX

## Place your order

**T** 020 8961 5161

**W** [enotriacoe.com](http://enotriacoe.com)

**E** [salesorders@enotriacoe.com](mailto:salesorders@enotriacoe.com)

**F** 020 8963 4848

## Order office hours

09.00–19.00, Mon–Thurs

09.00–17.30, Fri

## Connect with us



@EnotriaCoe



@EnotriaCoe



/EnotriaCoe

